FIRST TIME APPLICATION OF IFRS 9 – FINANCIAL INSTRUMENTS – IN EUROPEAN BANKS EDGAR LÖW



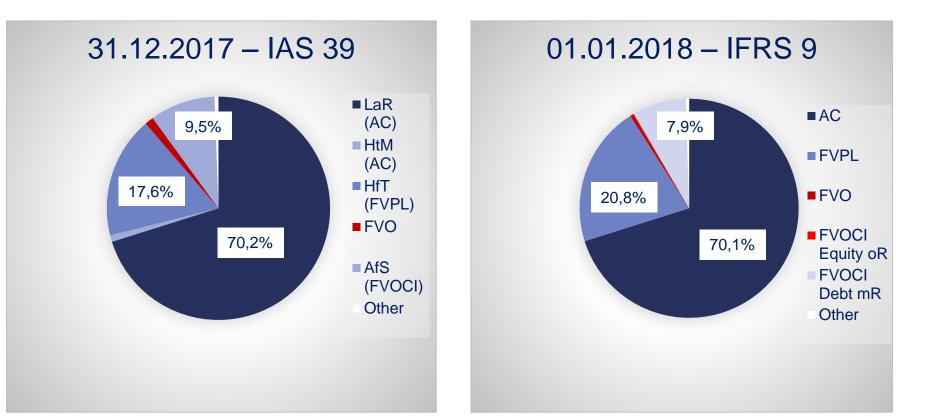
Agenda

- Classification effects
- Impairment effects year end to year end
- CET1 and equity effects 31.01.2017 and 01.01.2018
- Further research activity

CLASSIFICATION EFFECTS

Classification comparison

Overall classification effects



Only 17 banks use the FVO and FVOCI for equity instruments is making up only 0,2% of financial instruments

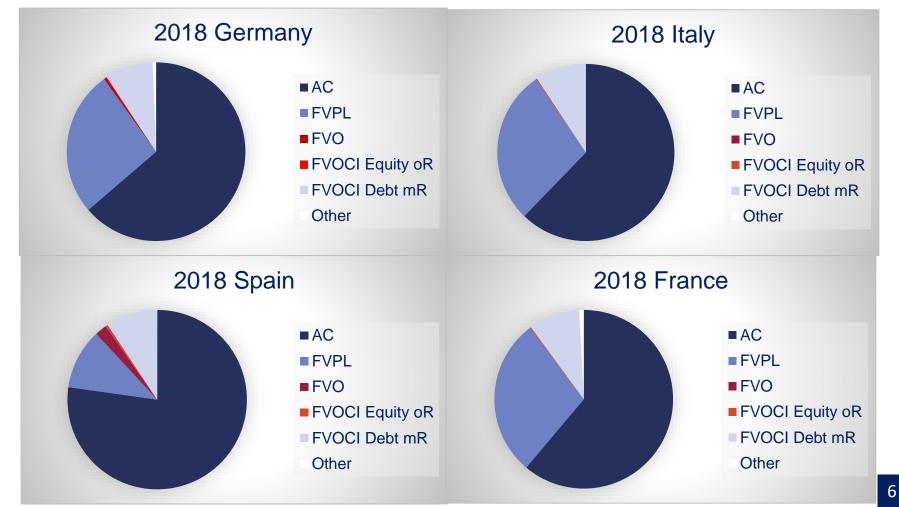
IAS 39 movements

Movements from IAS 39 to IFRS 9 categories (other – category not clear)

	LaR (AC)	HtM (AC)	HfT (FVPL)	FVO	AfS (FVOCI)	Other
AC	96.7%	78.3%	0.5%	1.5%	14.2%	13.6%
FVPL	2.7%	6.7%	99.1%	60.8%	5.5%	24.1%
FVO	0.1%	0.3%	-	26.2%	-	-
FVOCI Equity oR	-	-	-	-	2.0%	-
FVOCI Debt mR	0.5%	13.0%	0.3%	11.0%	76.9%	0.3%
Other	-	1.6%	-	0.5%	1.3%	62.0%

Classification per country

Classification effects – country specifics



Credit rating approach – composition of the sample

Sample clustering per credit rating approach

Credit Risk Approach	% of IRBA rated assets	# of Institutions
Internal Rating Based (IRBA)	[100%;85%]	11
Mainly IRBA]85%;60%]	30
Mixed]60%;40%]	12
Mainly SA]40%;15%]	0
Standardized Approach (SA)]15%;0%]	25

Categories and credit rating model

Composition of categories according to credit rating model (1)

IRBA	AC	FVPL	FVO	FVOCI Equity	FVOCI Debt	Other
LaR (AC)	95.1%	2.3%	-	-	0.9%	-
HtM (AC)	2.5%	0.1%	-	-	0.9%	-
HfT (FVPL)	0.1%	59.2%	-	-	-	-
FVO	-	35.1%	100.0%	-	-	-
AfS (FVOCI)	2.3%	1.6%	-	100.0%	98.1%	99.6%
Other	-	1.6%	-	-	0.1%	0.4%
Portfolio	73.8%	15.1%	0.5%	0.0%	9.2%	1.3%
Composition						
Mainly IRBA	AC	FVPL	FVO	FVOCI Equity	FVOCI Debt	Other
LaR (AC)	96.3%	2.8%	32.3%	-	4.5%	-
HtM (AC)	0.7%	0.1%	-	-	2.3%	6.1%
HfT (FVPL)	0.2%	93.2%	1.1%	-	1.2%	0.4%
FVO	-	0.9%	66.6%	-	1.4%	1.0%
AfS (FVOCI)	2.6%	2.4%	-	100.0%	90.5%	-
Other	0.2%	0.6%	-	-	-	92.6%
Portfolio	63.2%	28.1%	0.0%	0.2%	8.1%	0.4%
Composition						

Categories and credit rating model

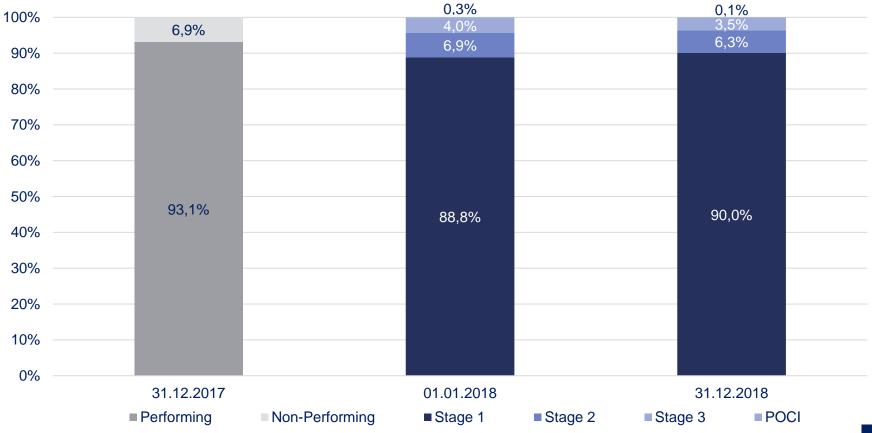
Composition of categories according to credit rating model (2)

Mixed	AC	FVPL	FVO	FVOCI Equity	FVOCI Debt	Other
LaR (AC)	97.8%	45.1%	15.5%	-	5.2%	1.0%
HtM (AC)	0.9%	1.7%	1.0%	-	0.3%	-
HfT (FVPL)	0.1%	47.0%	-	2.5%	0.3%	-
FVO	0.1%	3.2%	82.3%	-	3.6%	3.2%
AfS (FVOCI)	1.1%	2.5%	1.2%	97.5%	90.6%	-
Other	-	0.4%	-	-	-	95.8%
Portfolio	69.4%	16.9%	1.8%	0.4%	11.0%	0.6%
Composition						
SA	AC	FVPL	FVO	FVOCI Equity	FVOCI Debt	Other
LaR (AC)	97.8%	14.1%	-	-	4.8%	-
HtM (AC)	1.5%	-	-	-	0.6%	-
HfT (FVPL)	-	62.2%	5.9%	0.1%	-	-
FVO	0.1%	3.3%	87.1%	-	0.2%	-
AfS (FVOCI)	0.7%	19.7%	6.9%	99.9%	94.3%	-
Other	-	0.6%	-	-	0.1%	100.0%
Portfolio	95.5%	1.4%	0.1%	0.1%	2.9%	0.0%

IMPAIRMENT EFFECTS – YEAR END TO YEAR END

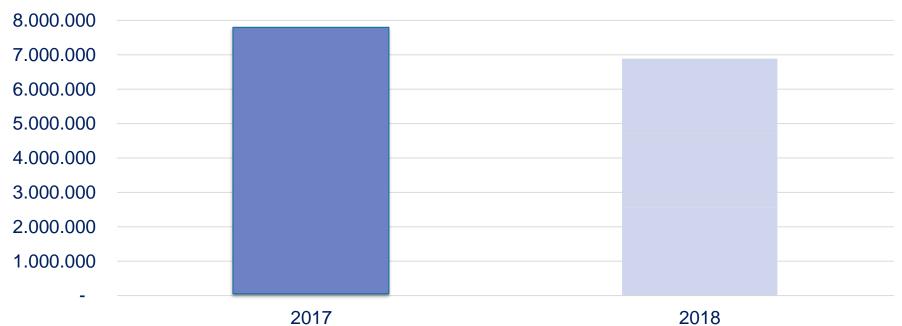
Stage composition

Impairment stages of outstanding loans (Stage 1, 2, 3 and POCI)



Year end volume of loans and bonds

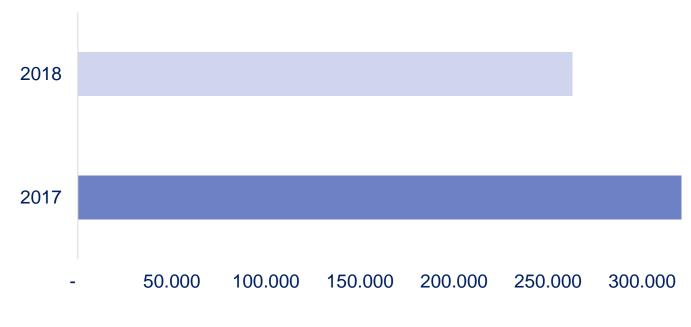
Volume of loans and bonds per 2017 and 2018 (year end)



Loans and bonds at amortised cost

Loan loss reserve – year end comparison

Aggregate of loan loss reserves (in millions – year end) – overview



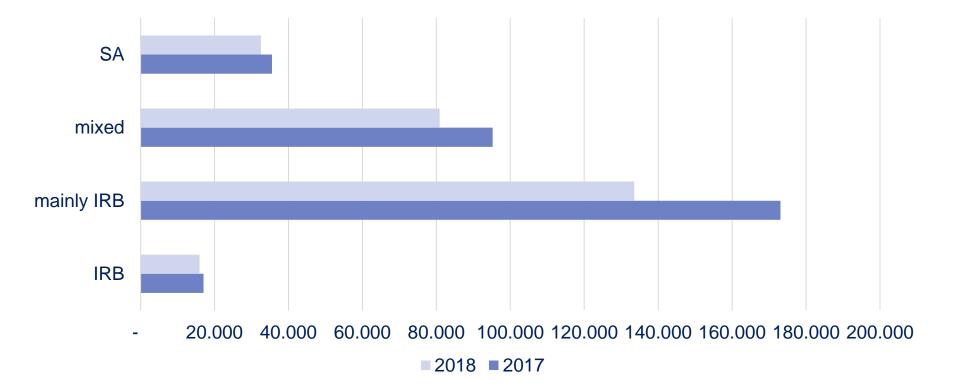
Potential reasons (partly taken from reports)

- Reduction of total loans and bonds by 9%
- Stage 2 only account for 6% to 7% of the loan portfolio
- Downturn factors in regulatory measures
 - Better economic outlook

Only 61 institutions disclosed this information in a consistent and standardized manner Loan loss reserves decreased by 36% for Italian institutions, by 9% for French institutions, by 7% for Spanish institutions and increased by 1% for German institutions

Loan loss reserves and credit rating models

Aggregate of loan loss reserves (in millions – year end) – credit rating models



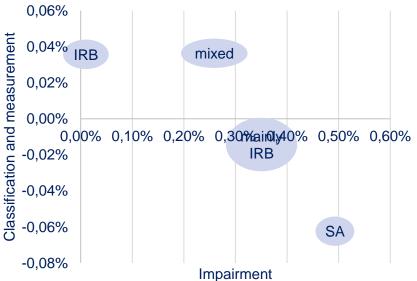
CET1 AND EQUITY EFFECTS – 31.12.2017 AND 01.01.2018

General CET1 and equity effects

CET1 effect (in bps) (negative)

Equity (classification/impairment)

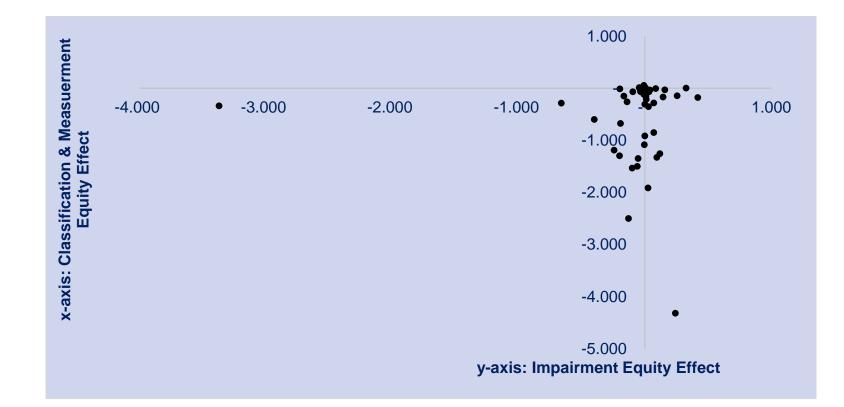




- Negative 30 basis points on average
- 72% of the banks with negative effect
- 47% reduction between 0 and 50 bps
- Range positive 540 bps Dexia, negative 373 bps National Bank of Greece

Equity effect

Impact of classification and measurement and impairment on equity (millions)

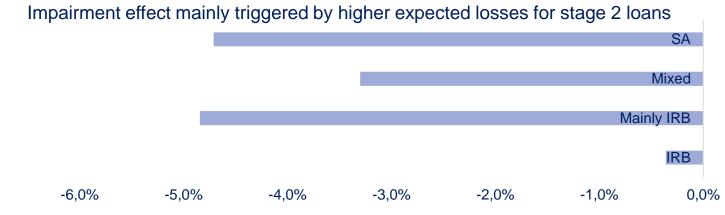


Equity effects according to credit rating model

Classification and measurement effect on equity



Impairment effect on equity (increase in loan loss reserves)



Effect due to remeasurements triggered by reclassifications

0,6%

Decrease of loan loss reserves by 23% for banks mainly IRB, by 15% for mixed, by 8% for SA and by 6% for IRBA

Banks using the SA account significantly more items at AC (96%) than mixed (69%) and IRBA (74%)

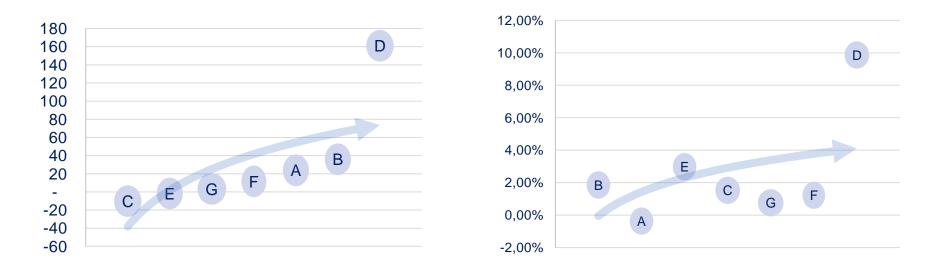
Country – composition of the sample

Sample clustering per country

Country Cluster	Assigned Countries	# Institutions
A: Germany	GER	12
B: Spain	SPA	11
C: France	FRA	8
D: Italy	ITA	7
E: high PDI, high UAI	BEL, CYP, GRE, MLT, POR, SLK, SLV	15
F: low PDI, low LTO	AUT, EST, LAT, NET, LIT, LUX	19
G: low PDI, low UAI, low LTO	FIN, IRE	6

General CET1 and equity effects

Negative CET1 country effect (in bps) Negative equity effect per country

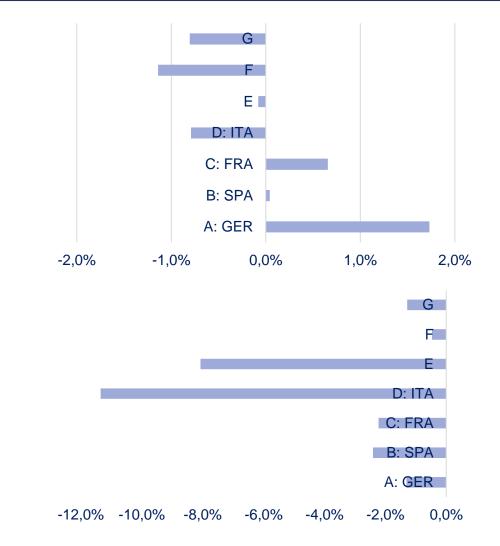


A – Germany B – Spain C – France D – Italy

86% of all Italian institutions apply a mixed credit rating model or mainly IRBA

Equity effects – country specifics

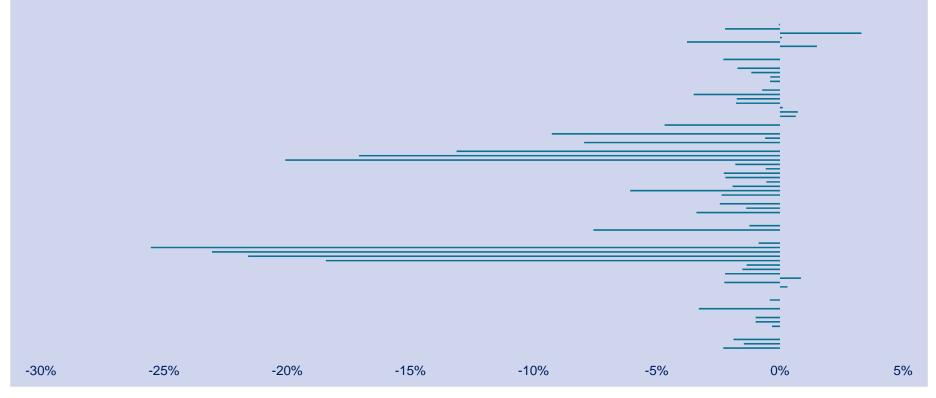
Classification and measurement effect on equity



Impairment effect on equity

Impairment effect regarding all institutions

Impairment in million divided by total equity per institution (in %)



Four banks (three from Greece and one from Italy) lost slightly more than one fifth of their equity due to impairment effects and high shares of stage 2 and stage 3

FURTHER RESEARCH

Areas of current research

- Changes from long term to short term lending and investing before adopting IFRS 9?
 - First research indicates slight increase in long term investments from 2014 till 2018
- Usage of category fair value through OCI for equity instruments and anticipated change in business activity
 - Banks hardly use equity instruments
 - First research indicates no reduction in investments in equity
- Disclosure quality on impact of Covid 19 on financial instruments
 - First research indicates poor disclosure quality (end of 2019, Q1, Q2)
- Stage transfer due to Covid 19 (Q1, Q2, Q3, end of 2020) (stage 2, 3)

Thank you very much for your attention