

## **Staff paper**

Agenda reference: 1

# Emerging Economies Group meeting

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Project Primary Financial Statements

TopicIntroduction to IFRS 18 Presentation and Disclosure in<br/>Financial StatementsContactsTadeu Cendon (tcendon@ifrs.org)

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This paper has been prepared for discussion at a public meeting of the Emerging Economies Group (EEG). This paper does not represent the views of the International Accounting Standards Board (IASB) or any individual IASB member. Any comments in the paper do not purport to set out what would be an acceptable or unacceptable application of IFRS® Accounting Standards. The IASB's technical decisions are made in public and are reported in the IASB® *Update*.



# **Project Overview**



#### **Project overview**

The Primary Financial Statements Project will improve the quality of financial reporting, including digital reporting, through

Presentation of defined subtotals in statement of profit or loss to improve comparability Disclosures about managementdefined performance measures (MPMs) to provide transparency Enhanced requirements for aggregation and disaggregation to provide useful information



# Categories and subtotals



#### What is the issue?

No subtotals defined by IFRS Accounting Standards between 'revenue' and 'profit or loss'

# Companies calculate subtotals in different ways

 In a sample of 100 companies, we found that 63 companies reported operating profit in the financial statements, using at least nine different definitions Share of profit or loss of associates and joint ventures included in operating profit?



#### Interest cost on defined benefit pension liabilities included in operating profit?





#### Proposed requirements for the statement of profit or loss

Classification	Presentation
<ul> <li>Items of income and expense shall be classified into categories in the statement of profit or loss: <ul> <li>operating</li> <li>investing</li> <li>financing</li> <li>income tax, discontinued operations</li> </ul> </li> <li>Classification differs in some cases for entities that provide financing to customers or invest in assets as a main business activity</li> </ul>	<ul> <li>Entities are required to present the subtotals: <ul> <li>operating profit or loss</li> <li>profit or loss before financing and income tax*</li> <li>profit or loss</li> </ul> </li> <li>Subtotals structure the statement of profit or loss into categories, no requirement to present category headings</li> <li>Line items listed in IFRS 18 presented unless doing so reduces how effective the statement of profit or loss is in providing a useful structured summary of the entity's income and expenses</li> </ul>

\* Entities that provide financing to customers as a main business activity and classify all income and expenses from liabilities that involve only the raising of finance in the operating category do not present this subtotal.

## **Statement of profit or loss – general corporate**

Revenue Cost of goods sold <b>Gross profit</b> Other operating income Selling expense Research and development expenses General and administrative expenses Other operating expenses	Operating
Operating profit Share of the profit from associates and joint ventures Other investment income	Investing
Profit before financing and income tax Interest expense on borrowings and lease liabilities Interest expense on pension liabilities	Financing

#### **Profit before tax**

Income tax expense Profit for the year

Line items illustrate what is classified in each category and do not necessarily denote line items that a company would present. An entity would present line items that provide a useful structured summary of its income and expenses.



### What is in the operating category?



#### Income and expenses:

- Not classified in other categories
- From a company's operations including from its main business activities
- Also includes volatile and unusual income and expenses



#### Works for all business models

Provides complete picture of company's operations



### What is in the investing category?

Income and expenses from assets that generate a return individually and largely independently of other resources held by an entity



- interest income and fair value changes on financial assets
- dividends and fair value changes on non-consolidated equity investments



Income and expenses from subsidiaries, associates and joint ventures



Income and expenses from cash and cash equivalents



### What is in the financing category?

# All income and expenses from liabilities from transactions that involve only the raising of finance



- Receipt and return of cash or company's own shares
- Reduction in financial liability
- E.g., bank loans



# Interest expense and effects of changes in interest rates from other liabilities

- Lease liabilities
- Defined benefit pension liabilities



How will foreign exchange differences and gain or loss on the net monetary position be classified?

• Foreign exchange differences classified in same category as income or expenses giving rise to the gain or loss, for example:

Items	Classification
Exchange differences on receivables for the sale of goods	Operating category
Exchange differences on cash and cash equivalents	Investing category
Exchange differences on foreign currency denominated debt issued	Financing category
Exchange differences on income taxes	Income tax category

- For other liabilities, an entity uses its judgement to determine whether the foreign exchange differences relate to the amounts classified in the financing category or the amounts classified in another category.
- If classifying foreign exchange differences in each category will involve undue cost or effort, they are classified in the operating category.
- Gain or loss on the net monetary position classified in operating category, unless an entity presents the gain or loss on the net monetary item with income and expenses associated with the net monetary position.



How will gains or losses from derivatives and designated hedging instruments be classified?

		Gains and loss on	
		Derivatives	Non-derivative financial instruments
Used to manage particular risks	Hedging instrument	Same category as the income and expenses affected by the particular risk the company manages, except when it would require the grossing up of gains or losses—then classify in the operating category	
	Instruments not designated in hedging relationships	Same category as the income and expenses affected by the particular risks the entity manages, except when it would require the grossing up of gains or losses or involve undue cost or effort—then classify in the operating category	Category determined by the requirements related to the classification of income and expenses for each asset or liability
Not used to manage particular risks		Financing category if the derivative is a part of a transaction that involves only the raising of finance—otherwise operating category	



# Classification of income and expenses on hybrid contracts with host liabilities





#### Possible effects on the statement of profit or loss

Statement of profit or loss applying IAS	S 1
Revenue	Х
Cost of goods sold	(X)
Gross profit	Х
Other operating income	х
Selling expense	(X)
General and administrative expenses	(X)
Research and development expense	(X)
Income and expenses from associates and joint ventures accounted for using equity method	х
Other operating expenses	(X)
Operating profit or loss	Х
Finance income	Х
Finance costs	(X)
Profit or loss before tax	Х
Income tax expense	(X)
Profit or loss	X

#### Statement of profit or loss applying IFRS 18 Revenue Х (X) Cost of goods sold Gross profit Χ Other operating income Х (X) Selling expenses General and administrative expenses (X) Research and development expense (X) Other operating expenses (X) 5 **Operating profit or loss** Х Share of profit or loss from associates and joint Х 2 ventures Other investment income Х Profit before financing and income taxes Χ Interest expense on borrowings and lease (X) liabilities Interest expense on pension liabilities (X) Profit or loss before tax Х Χ Income tax expense **Profit or loss** X

# Examples of possible changes in the classification of income and expenses

- 1 Net interest expense on net defined benefit liabilities will be classified in the financing category
- 2 Income and expenses from associates and joint ventures accounted for using equity method will be classified in the investing category
- 3 Gain or loss from the disposal of investment properties will be classified in the investing category
- Interest income on cash and cash equivalents will be classified in the investing category
- 5 Foreign exchange differences arising from trade receivables will be classified in the operating category



Question for EEG members

#### How would you expect the statement of profit or loss to change in your jurisdiction?



#### Entities with specified main business activities

Operating profit is intended to include, but is not limited to, income and expenses from an entity's main business activities

Some entities, such as banks, classify income and expenses in the operating category that would otherwise be classified in the investing or financing categories





Assessing whether an entity has specified main business activities

#### IFRS 18 requires an entity to assess whether it

- invests in assets generate a return individually and largely independently of other resources held by an entity as a main business activity?
- provides financing to customers as a main business activity?

#### Whether an entity has specified main business activities

- Is a matter of fact and not merely an assertion
- Entity uses judgement to assess
- Based on observable evidence to the extent available
- Assessed for the reporting entity as a whole



#### Entities that invest in assets as a main business activity





Entities that provide financing to customers as a main business activity





#### Income and expenses from cash and cash equivalents



### Statement of profit or loss - financing and investing as main business activities

Interest revenue	
Interest expense	
Net interest income	
Fee and commission income	
Fee and commission expenses	
Net fee and commission income	Operating
Net trading income	
Net investment income	
Credit impairment losses	
Employee benefits	
Depreciation and amortisation expenses	
Operating profit	
Share of profit or loss of associates and joint ventures	
Operating profit and income and expenses from equity method investments	Non-main Investing and financing
Interest expense on pension and lease liabilities	
Profit before tax	L

Income tax expense Profit for the year Line items illustrate what is classified in each category and do not necessarily denote line items that a company would present. An entity would present line items that provide a useful structured summary of its income and expenses.

### Statement of profit of loss - insurance as a main business activity

Insurance revenue			
Insurance service exp	enses		
Insurance service re	sults		
Interest revenue			
Other investment reve	Operating		
Credit impairment loss	ses		
Insurance finance exp	enses		
Net financial result			
Other operating exper	ISES		
Operating profit			
Share of profit or loss of associates and joint ventures Investing			
Operating profit and ir Profit before financing	ncome and expenses from associates and joint ventures / and income tax		
Interest expense on b	orrowings and pension liabilities	Financing	
Profit before tax Line items illustrate what is classified in each category and do not necessarily denote line items that a company would present. An entity would present line items that provide a useful structured summary of its income and expenses.			

#### Profit for the year



# Management-defined performance measures



#### What is the issue?

- Many companies provide performance measures defined by management in communications with investors
- Investors have said such measures can provide useful information, but should be used in a more transparent and disciplined way

Common management-defined performance measures



% of companies using measure in annual report

Is a reconciliation provided to a measure specified by IFRS Accounting Standards?





### What are management-defined performance measures?

Performance measures				
Finan	Non-financial performance			
Subtotals of income & expenses		Other measures that are not	measures	
<ul> <li>MPMs</li> <li>Adjusted profit or loss</li> <li>Adjusted operating profit</li> <li>Adjusted EBITDA</li> </ul>	<ul> <li>IFRS-Specified</li> <li>Operating profit</li> <li>Operating profit before depreciation amortisation and specified impairments</li> </ul>	<ul> <li>subtotals of income and expenses</li> <li>Free cash flow</li> <li>Return on equity</li> <li>Net debt</li> </ul>	<ul> <li>Number of subscribers</li> <li>Customer satisfaction score</li> <li>Store surface</li> </ul>	



Definition of management-defined performance measures

Subtotals of income and expenses not specified by IFRS Accounting Standards

Used in public communications outside financial statements

Communicate management's view of an aspect of an entity's financial performance

Presumed that a subtotal used in public communications represents management's view of an aspect of an entity's financial performance.

The presumption can be rebutted with reasonable and supportable information.



#### Management performance measures



\*It is presumed that a (sub)total of income and expenses used in public communications communicates management's view, assessing whether to rebut this presumption is optional.



Disclosures for management-defined performance measures





### What might a reconciliation look like?

Operating profit (IFRS-specified)	41,270	Тах	NCI
Restructuring in Country X (incl. in employee benefits)	5,400	(900)	1,020
Revenue adjustment (incl. in revenue)	6,200	(1,550)	-
Adjusted operating profit (MPM)	52,870		
<ul> <li>Most directly comparable subtotal/total specified by IFRS Accounting Standards:</li> <li>operating profit, profit before financing and income tax</li> <li>gross profit (and subtotals similar to gross profit)</li> <li>profit before tax, profit from continuing operations, profit or loss</li> <li>total other comprehensive income, comprehensive income</li> <li>operating profit before depreciation, amortisation and specified impairments</li> <li>operating profit and income and expense from investments accounted for using the equity method</li> <li>operating profit and income and expenses in the investing category (specific entities only)</li> </ul>			



Calculating the income tax effects – three possible methods

Using the statutory tax rate(s) applicable to the underlying transaction(s) in the relevant jurisdiction(s)

Based on a reasonable pro rata allocation of the entity's current and deferred tax in the relevant jurisdiction(s) By another method that achieves a more appropriate allocation in the circumstances

Disclose how income tax effects are calculated — required for each reconciling item if more than one method is used.



#### How does EBITDA fit in the proposals?

The IASB has specified 'operating profit before depreciation, amortisation and specified impairments within the scope of IAS 36' (OPDAI) as a subtotal that is not an MPM.

- If an entity uses OPDAI in its public communications, no MPM disclosures would be required.
- If an entity uses an EBITDA that is calculated differently to OPDAI in its public communications, such a measure is an MPM and MPM disclosure would be required.
- The IASB does not explicitly prohibit 'EBITDA' as a label for OPDAI, but such a label would rarely be an accurate description of it.



# Illustration for requirements in IFRS 18 for OPDAI and an MPM of Adjusted EBITDA

		20X1	Tax effect	Effect on non-controlling interests
МРМ	Adjusted EBITDA	XX		
	Restructuring cost in Country X	(XX)	XX	(XX)
	Revenue adjustment	(XX)	XX	_
ecified subtotal <u>not</u> presented in PL	Operating profit or loss before depreciation, amortisation and specified impairments	XX		
	Depreciation	XX	(Not rea	uired to provide
	Amortisation	XX	tax effec	t and effect on
	Impairment losses	XX	non-con	trolling interests)
total presented in PL	Operating profit	XX		

Reconciliation not required if specified subtotal is presented in statement of profit or loss

Tax effect and effect on non-controlling interests



## Aggregation and disaggregation



Grouping – aggregation and disaggregation – of information

#### **Investors' concerns**

- Some companies don't provide enough detailed information
- Important information is obscured

#### **IFRS 18 introduces**

- Enhanced requirements for grouping of information
- Guidance on whether information should be in the primary financial statements or the notes
- Disclosures about items labelled as 'other'



### Aggregation and disaggregation requirements

Roles of the primary financial statements and the notes		Principles for aggregation and disaggregation
requirements	Requirements for line items, including goodwill in the statement of financial position	Aggregating items and using meaningful labels
Specific requirements	Disclosure of specified expenses by nature	Present operating expenses by nature or by function (mixed presentation permitted)



### Roles of the primary financial statements and the notes

Role of primary financial statements	Role of the notes
<ul> <li>Provide a useful structured summary for:</li> <li>obtaining an understandable overview of the entity's assets, liabilities, equity, income, expenses and cash flows</li> <li>making comparisons between entities and reporting periods</li> <li>identifying items or areas about which users may wish to seek additional information in the notes</li> </ul>	Provide further information necessary to understand items included in primary financial statements Supplement the primary financial statements with other information to meet the objectives of financial statements


## Aggregation and disaggregation

Principles for aggregation and disaggregation	Single dissimilar characteristic can be enough to disaggregate if resulting information is material Application guidance on when disaggregation:
	<ul> <li>in the primary financial statements would result in a useful structured summary</li> <li>in the notes would result in material information</li> </ul>
Aggregating items and using meaningful labels	<ul> <li>Use meaningful labels</li> <li>use the label 'other' only when unable to find a more informative label</li> <li>label as precisely as possible (eg 'other operating expenses')</li> </ul>
	Additional disclosures required if aggregated amounts of immaterial items are sufficiently large that users might question whether the amount includes material items



### How will an entity apply the guidance to describe items?





### Disclosure of specified expenses by nature

# Disclose the amounts included in each line item in the statement of profit or loss for

Depreciation Amortisat	Employee benefits	Specified impairments	Write-down of inventories
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Amount disclosed are not required to be expense amounts — qualitative explanation required if part of the amount disclosed has been included in the carrying amount of assets



### Extract from statement of profit or loss – general corporate

Revenue	367,000	
Cost of goods sold	(237,100)	
Gross profit	129,900	
Other operating income	12,200	
Selling expense	(28,900)	Operating
Research and development expenses	(25,100)	
General and administrative expenses	(20,900)	
Goodwill impairment loss	(4,500)	
Other operating expenses	(1,200)	
Operating profit	61,500	

Line items illustrate what is classified in the operating category and do not necessarily denote line items that a company would present. An entity would present line items that provide a useful structured summary of its income and expenses.

## Specified expenses by nature note

(in currency units)	20X2	20X1	This table shows the amount of
Cost of goods sold	23,710	21,990	depreciation, amortisation, employee
Research and development expenses	2,518	2,596	benefits, impairment losses and write-down
General and administrative expenses	4,975	4,975	of inventories included in each line item in
Total depreciation	31,203	29,561	the statement of profit or loss.
Research and development expenses	13,842	12,693	Each amount disclosed for depreciation and
Total amortisation	13,842	12,693	employee benefits includes both amounts
Cost of goods sold	61,646	57,174	
Selling expenses	7,514	7,111	expense in the reporting period and
Research and development expenses	6,547	6,750	amounts that have been included in the carrying amount of inventory and property,
General and administrative expenses	5,421	5,824	plant and equipment.
Total employee benefits	81,128	76,859	
Research and development expenses	1,600	1,500	
Goodwill impairment loss	4,500	-	
Total impairment loss	6,100	1,500	
Cost of goods sold	2,775	2,625	
Other operating expenses	_	4,900	
Total write-down of inventories	2,775	7,525	



## Statement of cash flows



and

presentation

cash flows

to compare

companies'

cash flows

### What is the issue?



#### Starting point for the indirect method Classification of interest and dividends





### Changes to the statement of cash flows

Operating profit or loss subtotal to be the starting point for the indirect method of reporting cash flows from operating activities

Cash flows	Entities <b>without</b> specified main business activities	Entities <b>with</b> specified main business activities	
Interest received	Investing activities	Single category (either operating, investing or financing	
Interest paid	Financing activities	activities)	
Dividends received	Investing activities		
Dividends paid	Financing activities	Financing activities	



### Changes to the statement of cash flows

Statement of cash flows	
Cash flows from operating activities	Operating profit or loss subtotal to be the starting
Operating profit	point for the indirect method of reporting cash flows
Adjustment for:	from operating activities
••••	
Net cash from operating activities	
Cash flows from investing activities	
Interest received	Removal of the presentation alternatives for cash
Dividends received	flows from interest and dividends paid and received
Net cash used in investing activities	for entities <b>without</b> specified main business activities.
Cash flows from financing activities	· · · · ·
	Entities with specified main business activities
Interest paid	classify interest received, interest paid and dividend
Dividends paid	received each in a single category (either operating,
Net cash used from financing activities	investing or financing activities)
Net increase in cash and cash equivalents	
Cash and cash equivalents at beginning of period	_

Cash and cash equivalents at end of period



## **Digital reporting**



### What is the issue?

Investors require digital data that is:

- comparable between companies and periods;
- company-specific;
- available in an easily usable format;
- consistently available; and
- free from errors.

However, reported digital data does not always meet these requirements.



 Many investors instead rely on paid services from information intermediaries, such as data aggregators, for data that is cleansed, standardised and aggregated.



## Improving digital reporting

Investor needs	Current practice	Likely effects of IFRS 18
Comparable across companies and periods	Diversity in tagging data	Reduced diversity in reporting practices will in turn reduce diversity in tagging data
Company-specific	Company-specific information tagged using extensions or not tagged at all	MPMs in a single note are more likely to be tagged New elements will reduce need for company-specific extensions
Availability in an easily usable format	Use of intermediaries, XBRL calculations and manual adjustments to normalise subtotals	Enhanced comparability across companies Easier extraction of information about MPMs
Consistently available	Diversity in reporting practice	Defined subtotals consistently available for all companies
Free from errors	Tagged information is not free from errors	No significant effect on the number of errors



# Transition, effective date and due process



## Transition period and effective date



- All requirements applied at the same time by all entities from the effective date, unless an entity elects to apply the requirements earlier
- $\checkmark$  Comparative periods in interim and annual financial statements restated
- Reconciliation of the statement of profit or loss required for the immediately preceding comparative period
- ✓ An entity eligible to apply paragraph 18 of IAS 28 *Investments in Associates and Joint Ventures* is permitted to change its selection for measuring an investment in an associate or joint venture from the equity method to fair value through profit or loss



### Overview of the IASB's due process

### Completion of deliberations

IASB has reached general agreement on technical matters in the project and considered the likely effects of the new IFRS Accounting Standard.

### IASB considers the due process requirements

Technical staff present a paper to the IASB summarising the steps the IASB has taken in developing the Accounting Standard and assessing whether the proposals can be finalised or whether they should be re-exposed (see slide 7). The IASB will follow the steps in the Due Process Handbook if re-exposure is deemed necessary.

### IFRS Accounting Standard is prepared for balloting (see slide 52)

# IASB informs the DPOC of its decision on whether or not to proceed to ballot stage

The IASB explains to the Due Process Oversight Committee (DPOC) whether or not reexposure is necessary and why, before the IFRS Accounting Standard is issued Oct 2023

### **Additional consultation**

The IASB may also consult the IFRS Advisory Council or any consultative groups to seek advice on steps after publication to support implementation Oct-Dec 2023

### Publication of IFRS Accounting Standard

Including Basis for Conclusions, Illustrative Examples and Effects Analysis. Requires a supermajority of IASB members Q2 2024

## Materials accompanying an IFRS Accounting Standard





### Overview of the balloting process

A drafting, review and approval process to ensure an IFRS Accounting Standard is well written and accurately reflects IASB decisions

Ballot drafts	Additional reviews
<ul> <li>Pre-ballot draft</li> <li>An early draft reviewed by IASB members to ensure the technical decisions taken by the IASB are captured correctly and that the document is clearly written.</li> <li>There may be more than one pre-ballot draft.</li> </ul>	<ul> <li>Editorial, translations and digital reporting teams also review the draft to make sure the document is understandable, can be translated into other languages and incorporated into the IFRS Foundation's taxonomies to enable digital reporting.</li> <li>The process may also include reviews by external stakeholders.</li> </ul>
Ballot draft	Sweep issues
<ul> <li>Circulated for IASB members to approve once feedback from the IASB members on the pre-ballot draft has been considered.</li> <li>IASB members confirm that they are satisfied the document is consistent with the decisions taken during public IASB meetings and that they are happy to put their name to it.</li> <li>If an IASB member dissents from the publication of the document, the reasons will be explained within the document when published.</li> </ul>	<ul> <li>Sometimes the balloting process may reveal new issues or inconsistencies between sections of an IFRS Accounting Standard.</li> <li>If that happens, the questions—called 'sweep issues'—will be brought back to the IASB to discuss and resolve at a public IASB meeting prior to finalising the document for publication.</li> </ul>



Questions for EEG members

- 1) What challenges do see in the implementation and endorsement process in the EEG jurisdictions?
- 2) How the implementation will be supported in the EEG jurisdictions?
- 3) How can the Foundation help you during IFRS Standard implementation?



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