

IASB Agenda ref 23C

# Business Combinations under Common Control

*Methods of accounting*

IASB Meeting - December 2017

# Disclaimer

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<b>Project</b>	<b>Business Combinations under Common Control (BCUCC)</b>		
<b>Paper topic</b>	Methods of accounting		
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# Objectives of this session

## Education

Provide the Board with an overview of the initial considerations on the methods of accounting for transactions in the scope of the project

## Feedback

Update the Board on feedback received from ASAF and EEG members on these initial considerations

## Discussion

Give Board members an opportunity to ask questions and share their initial reactions on the considerations presented



This paper is for information only and there are no questions for the Board.

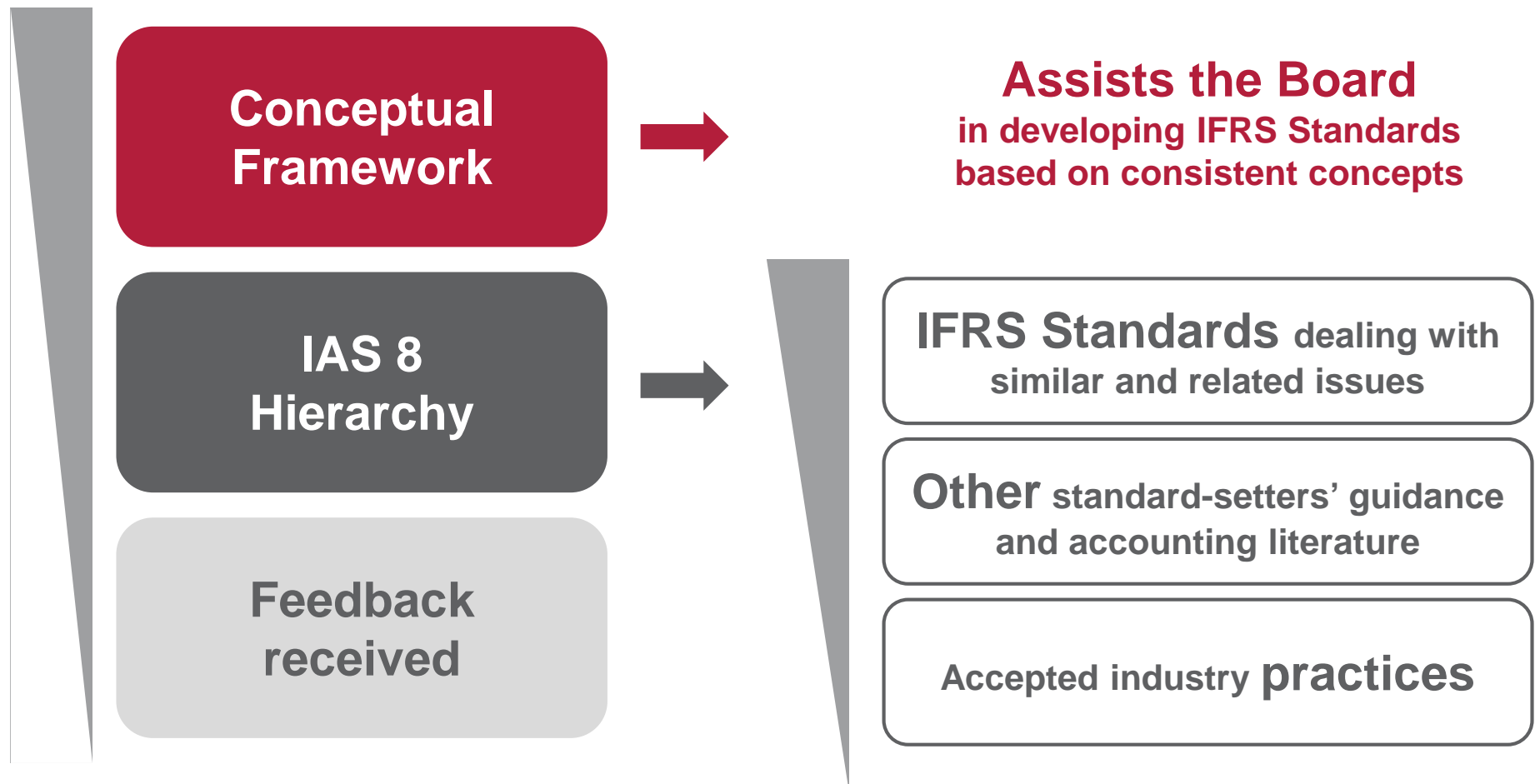
# Content

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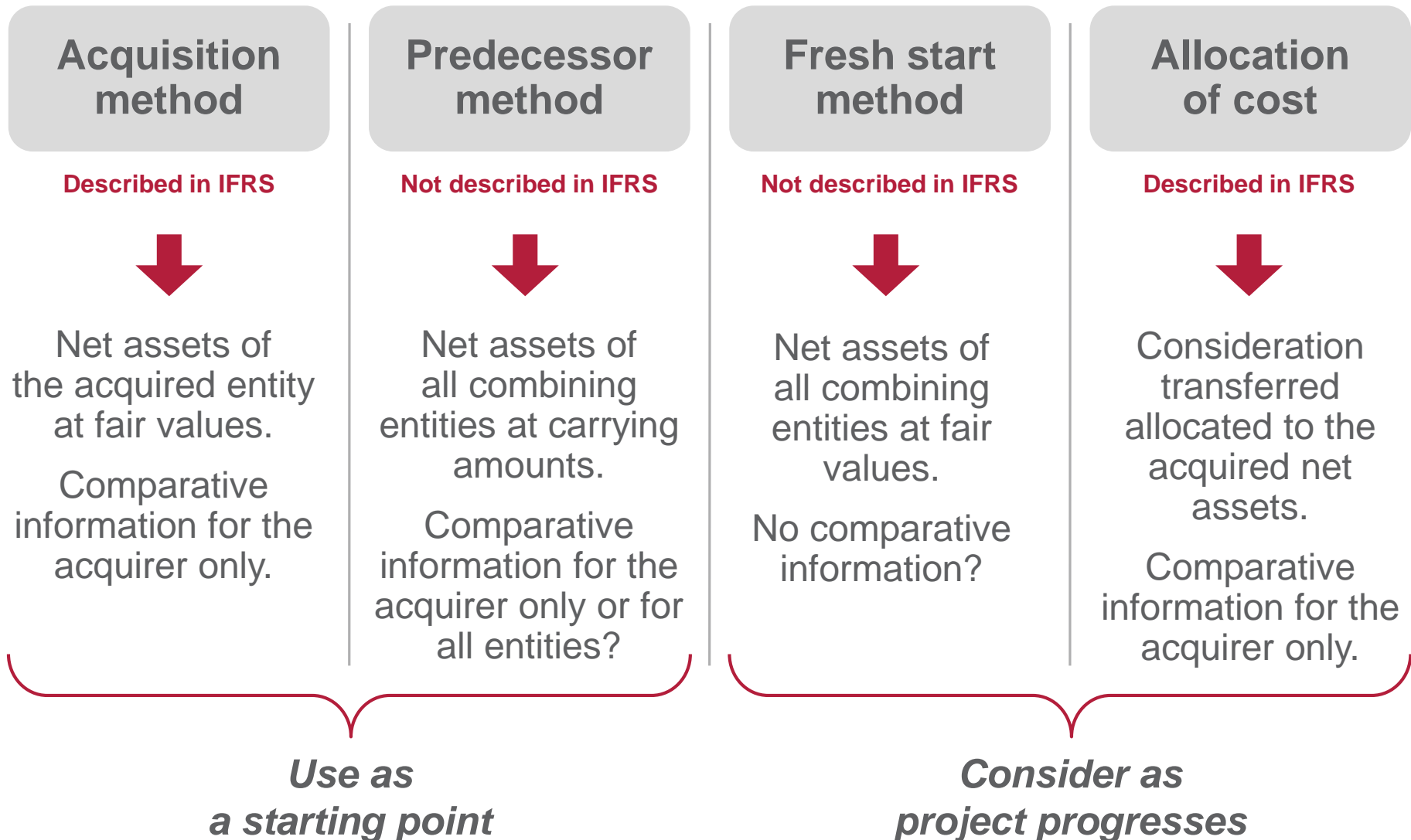
- **Identifying alternatives (slides 5-8)**
- **Selecting a starting point (slides 9-14)**
- **Selecting an accounting method for particular transactions (slides 15-16)**
  - **Identifying the factors to be considered (slide 17)**
  - **Process for assessing the factors (slides 18-22)**
  - **Discussion and analysis (slides 23-35)**

# Identifying alternatives

# Sources of guidance



# Identified alternatives



# Further observations

## Acquisition method

- ✓ Transaction **is viewed as an acquisition** from the perspective of the entity identified as **the acquirer**.
- ✓ **Asymmetric** in how it treats net assets and comparative information of the combining entities.

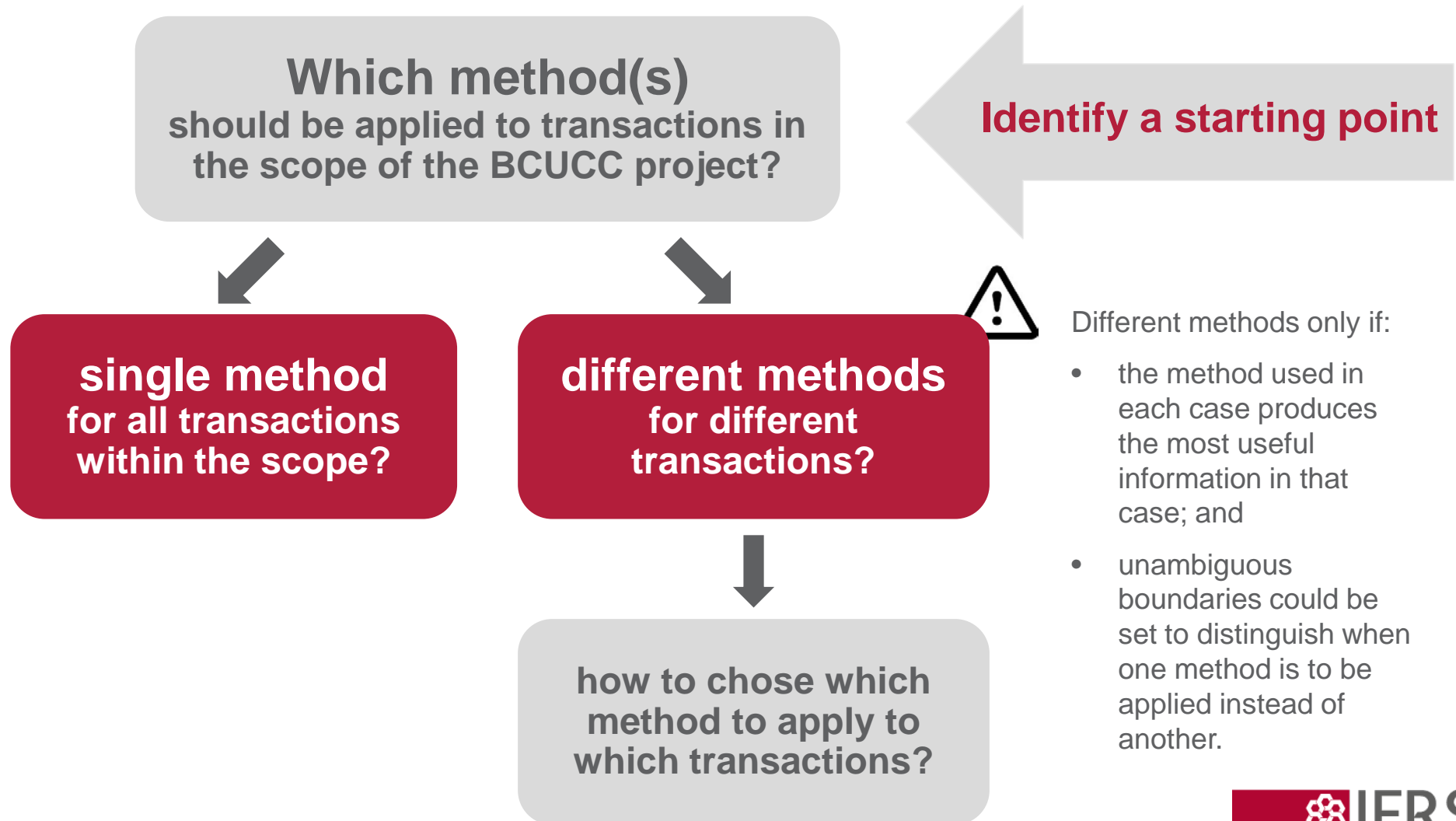
## Predecessor method

- ✓ Transaction **can be viewed differently** depending on which perspective is taken:
  - ❖ **the acquirer;**
  - ❖ **the combining entities;** or
  - ❖ **the controlling party.**
- ✓ **Not necessarily asymmetric** in how it treats net assets and comparative information of the combining entities.



# Selecting a starting point

# Selecting an accounting method



# Approach ①—start with acquisition method

## Acquisition method as the starting point

Are the transactions in the scope of BCUCC project substantially **different** from business combinations **not** under common control?

Staff preliminary view



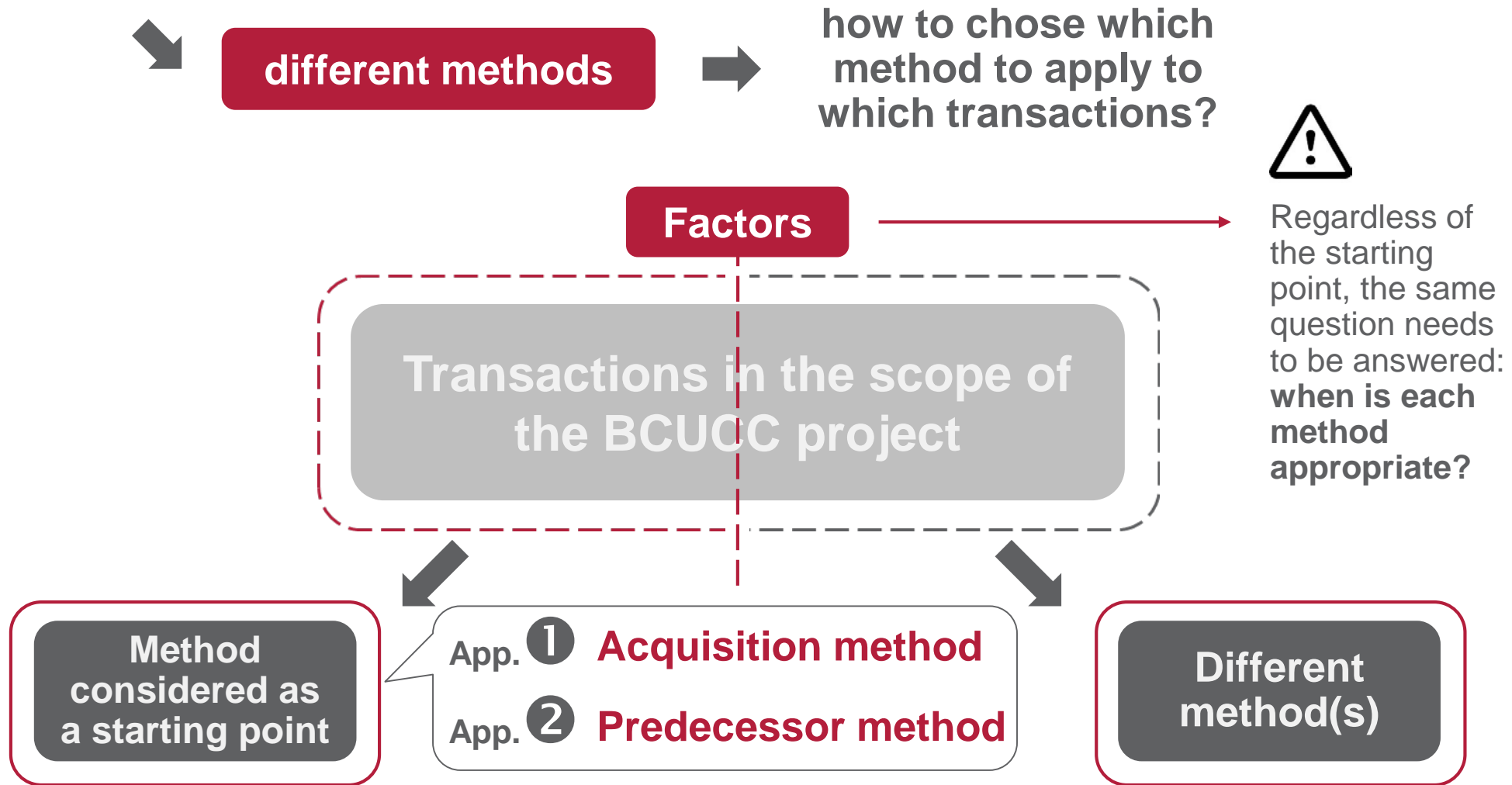
	NO	YES, ALL	YES, SOME
One or more methods?	ONE	more than ONE?	more than ONE!
Which method(s)?	ACQUISITION METHOD	METHOD(s) ≠ ACQUISITION METHOD	METHOD(s) + ACQUISITION METHOD
Further questions?	none	which METHOD(s)?	which METHOD(s)? TRANSACTIONS?

# Approach ②—start with predecessor method

## Predecessor method as the starting point

- **IFRS 3 excludes BCUCC from its scope.** Accordingly, some argue that the acquisition method set out in IFRS 3 is not an appropriate starting point.
- **BCUCC are different** from business combination not under common control in that **there is no change in ultimate control** over the transferred business(es).
- Given the **continuity of control**, some argue that it would normally be appropriate to **retain carrying amounts** (predecessor method).
- However, using **fair values** for the transferred business(es) can provide more useful information **in particular circumstances** (eg when the change in the ownership interest in the transferred business is significant).

# Approach ① and ②—implications



# Feedback & discussion



- Staff will provide an **oral update on feedback** received from ASAF and EEG members on **the approaches** illustrated in the previous slides (Approach ①—acquisition method as a starting point *versus* Approach ②—predecessor method as a starting point).
- **Do Board members have any questions and/or initial reactions?**

# Selecting an accounting method for particular transactions

# Overview

## Step 1

**Identify factors to be considered in selecting an accounting method for particular transactions**

*Slide 17*

## Step 2

**Decide on a process for assessing the impact of each factor on selecting an accounting method**

*Slides 18-22*

## Step 3

**Bringing it all together: consider each factor identified in Step 1 applying the assessment process described in Step 2**

*Slides 23-35*



# Step 1—identify factors to be considered

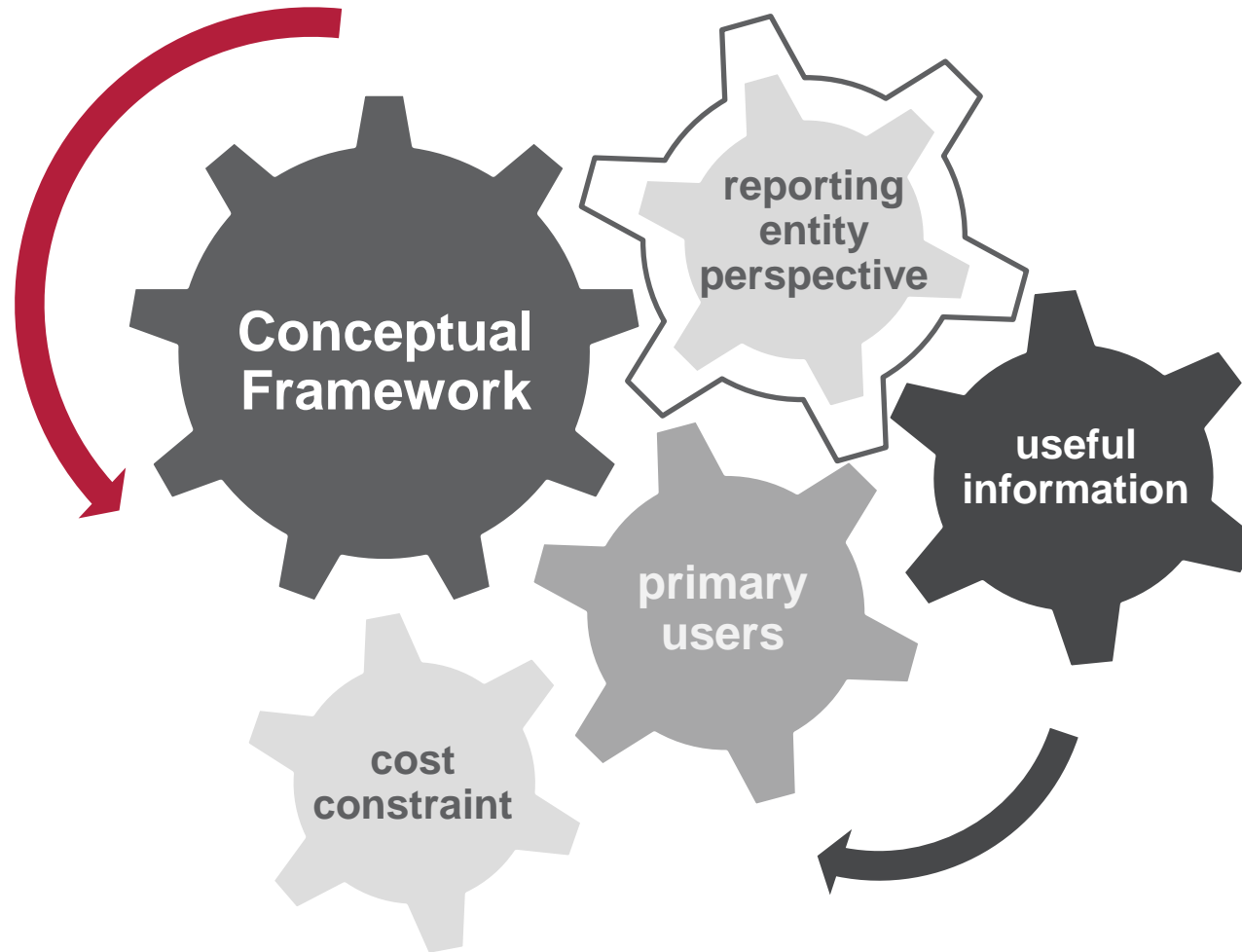
**Other standard-setters' requirements**

**Published guidance on BCUCC**

**Feedback from outreach and discussion**

- **Decision making process**
- **Purpose of the transaction**
- **Consideration**
  - Pricing of the consideration
  - Form of the consideration
  - Evidence of fair value
- **Commercial substance**
- ...

# Step 2—process for assessing the factors



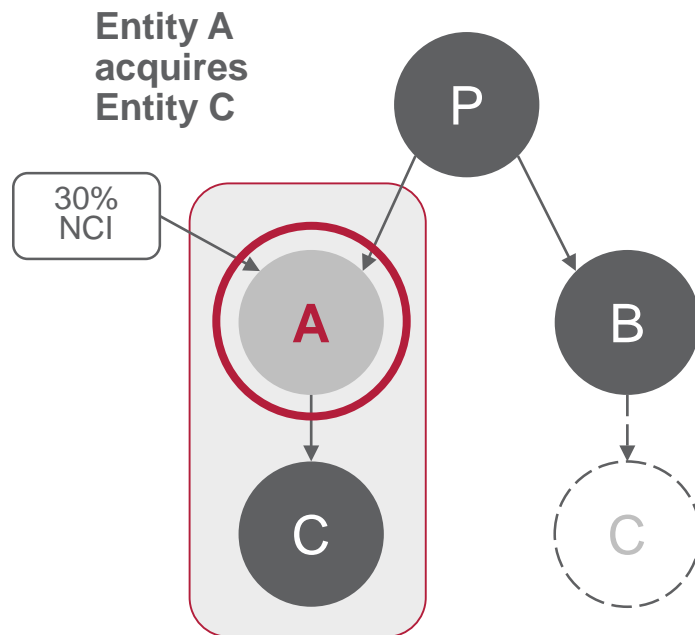
Refer to the guidance in the ***Conceptual Framework***.

## Step 2 | Reporting entity



Financial statements provide information about transactions and other events **viewed from the perspective of the reporting entity.**

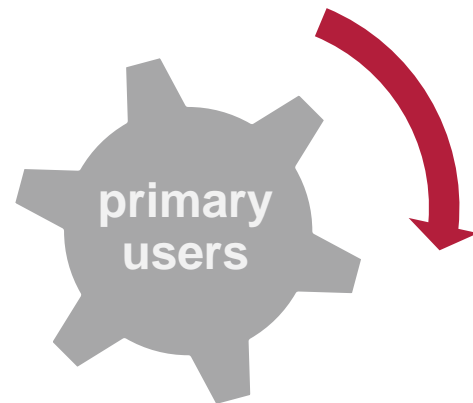
(Paragraph 3.9 of the *Conceptual Framework* ED)



In the **BCUCC** project, we focus:

- on the **perspective of the combining parties;**
- **NOT** on the controlling party's perspective;
- **NOT** on the transferring party's perspective.

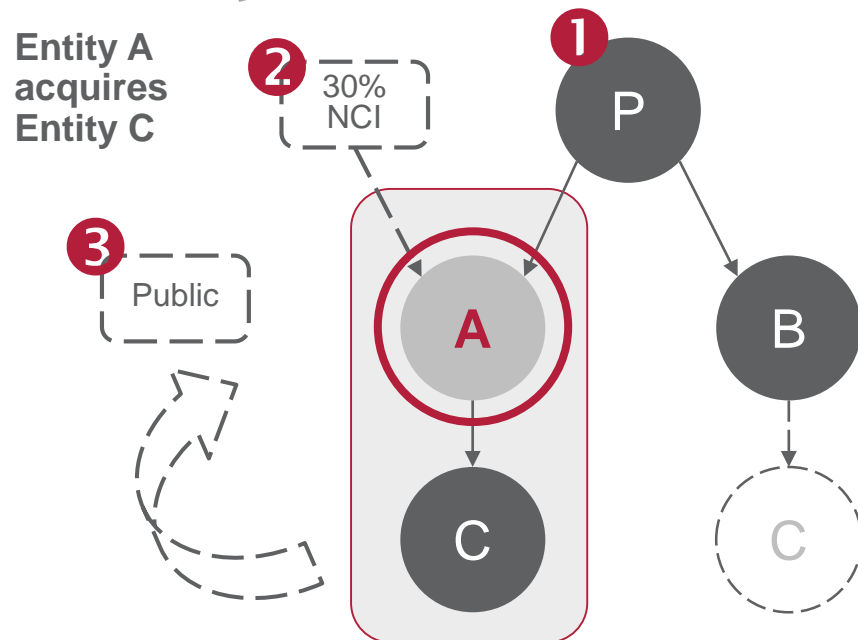
## Step 2 | Primary users



Primary users of financial statements are potential and existing investors, lenders and other creditors.

(Paragraph OB5 of the *Conceptual Framework*)

In a transaction within the scope of the BCUCC project, primary users include:

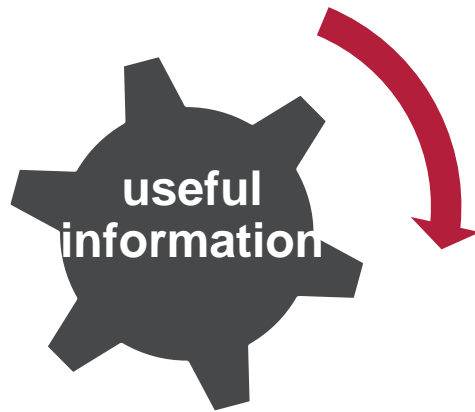


- 1** controlling party(ies);
- 2** non-controlling interest;
- 3** potential investors in a prospective IPO;
- 4** lenders and other creditors.

**In the BCUCC project, we focus on external parties**

(see slide 23).

## Step 2 | Useful information



The objective of general purpose financial reporting is to provide financial **information** about a reporting entity that is **useful** to the primary users of the entity's financial statements in making decisions relating to providing resources to the entity.

(Paragraph OB2 of the *Conceptual Framework*)

**useful**

relevant

faithfully  
represent the  
substance

comparable

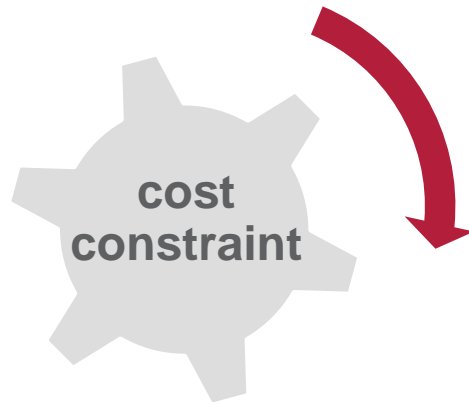
verifiable

timely

understandable

When selecting an accounting method, it is important to **consider the information that the method will produce in both the statement of financial position and the statement(s) of performance of the reporting entity** (see slide 7).

## Step 2 | Cost constraint



**Cost may constrain the selection of an accounting method:** in selecting an accounting method it is important to consider **whether the benefits** of the information provided to users of financial statements will **outweigh the costs** of providing and using that information.

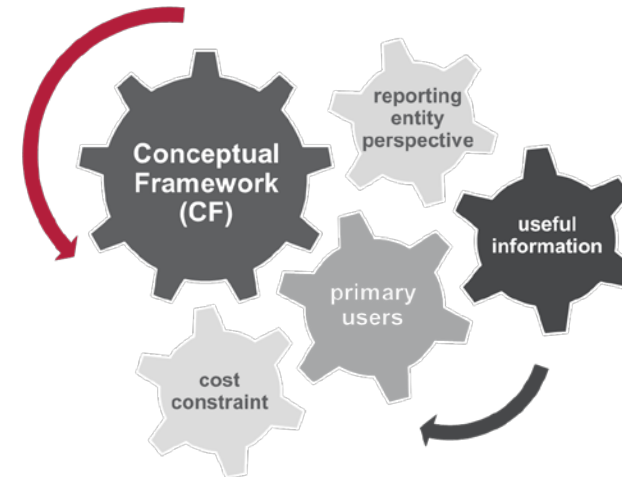
(Paragraph QC35 of *Conceptual Framework*)

	Acquisition method	Predecessor method
Cost constraint	<p>Fair values may not be readily available and entities may be required to perform business valuation (often, no observable fair value inputs):</p> <p><b>more costly and time consuming.</b></p>	<p>Carrying amounts are readily available:</p> <p><b>easier and faster to apply and does not require keeping two sets of accounting records.</b></p>

# Step 3—discussion and analysis

## Identified factors

- Decision making process
- Purpose of the transaction
- Consideration
- Commercial substance
- ...



## How to assess factors



In the BCUCC project we focus on external parties, rather than parties that have access to information without relying on the reporting entity's financial statements

Which method would provide the most **useful information** for the **primary users** of the **reporting entity's** financial statements, at a **cost** that can be justified by the benefits of that information?

## Step 3—discussion and analysis

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- For **each factor** the staff will provide an **oral update on feedback** received from ASAF and EEG members on **whether and how** the factor **influences the decision about which method should be applied** to a particular transaction, and why.



# Step 3 | Decision making process (1/2)

## Decision making process

### What do we mean?

- Some transactions may be initiated and negotiated by the combining entities which may also involve a formal tender process.
- Other transactions may be initiated and directed by the controlling party without any party to the combination being involved in the decision-making process.
- In some cases, even if the transaction is initiated by the combining parties, the controlling party approves the combination and/or determines the terms of the transaction.

# Step 3 | Decision making process (2/2)

Has the transaction been negotiated by the combining entities or directed by the controlling party?

**Combining entities**

**Controlling party**

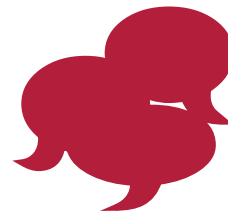
Which method would provide most useful information for the **primary users** of the reporting entity's financial statements, at a cost that can be justified by the benefits of that information?

NCI

Investors in IPO

Lenders & creditors

Controlling party



**feedback & discussion**



**feedback & discussion**

# Step 3 | Purpose of the transaction (1/2)

## Purpose

### What do we mean?

A transaction might be conducted for the **benefit of**:

- **the combining entities** (eg a vertical integration—a transaction brings the reporting entity additional distribution channels for its products);
- **the controlling party and/or other entities controlled by that controlling party** (eg a transaction conducted for tax efficiency purposes for the group).

The combining entities' **existing activities** and **how these activities are managed** may help assessing the purpose of the transaction (eg activities that can efficiently be integrated).

# Step 3 | Purpose of the transaction (2/2)

Does the transaction mainly benefit the combining entities or the controlling party?

Combining entities

Controlling party

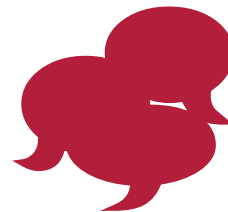
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NCI

Investors in IPO

Lenders & creditors

Controlling party



feedback & discussion



feedback & discussion

# Step 3 | Consideration (1/4)

## Consideration

### What do we mean?

- **Pricing of the consideration**—the consideration transferred in the transaction is determined using the same assumptions that market participants would use when pricing the transferred business(es) if those market participants act in their economic best interest.
- **Form of the consideration** (shares, cash, assets, debt ...).
- **Evidence of fair value**—the fair value of the consideration is supported by independent evidence such as:
  - independent appraisals/valuations by appropriately qualified parties that are not related to the combining entities;
  - comparable recently quoted market prices, in an open and unrestricted market;
  - comparable independent bids on the same transaction; or
  - comparable amounts of similar transactions actually undertaken with unrelated parties.

# Step 3 | Consideration (2/4)

Is the consideration determined using the same assumptions that market participants would use?

YES

NO

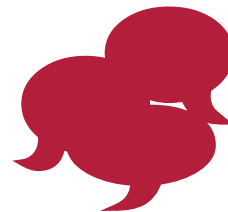
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NCI

Investors in IPO

Lenders & creditors

Controlling party



**feedback & discussion**



**feedback & discussion**

# Step 3 | Consideration (3/4)

Has the consideration been transferred in a form other than shares?

YES

NO

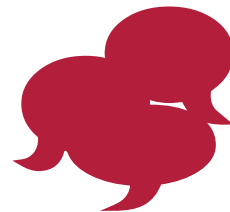
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NCI

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Controlling party



**feedback & discussion**



**feedback & discussion**

# Step 3 | Consideration (4/4)

Can the fair value of the consideration be supported by independent evidence?

YES

NO

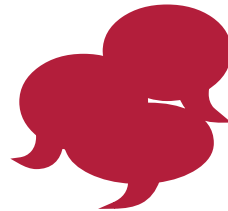
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Controlling party



**feedback & discussion**



**feedback & discussion**



# Step 3 | Commercial substance (1/2)

## Commercial substance

### What do we mean?

- Significant changes in the reporting entity cash flows as a result of the transaction. This concept is already described in IFRS Standards (IAS 16.24 and IAS 38.46).
- The assessment focusses on the combining entities' cash flows, not on the overall cash flows of all entities controlled by the controlling party.

# Step 3 | Commercial substance (2/2)

Does the transaction have commercial substance for the combining entities?

YES

NO

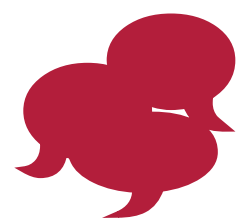
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**feedback & discussion**



**feedback & discussion**

## Step 3—feedback & discussion

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- The staff will provide an **oral update on feedback** received from ASAF and EEG members on whether there are any **additional factors** that should be considered.
- **Do Board members have any questions and/or initial reactions?**

# Thank you

