

Decision-usefulness of Financial Information that Reflects the Economics of Rate-regulated Activities

Linda Mezon, FCPA, FCA
Chair, Canadian Accounting Standards Board

Status of Research

- Staff research paper
- Canadian AcSB had first discussion at its September meeting
- Directed staff to seek input from national standard setters
- Given timing
 - Research is preliminary
 - Focus is on Canadian data; some global data included
- AcSB will continue to deliberate on overall project
- Next Steps



Setting the Context

- Focus on forms of rate regulation that can create enforceable rights and obligations
 - "Balances arising from rate regulation"
- Need to look at an entity's facts and circumstances
- Rate regulators need to determine which amounts are:
 - part of normal cost recovery process and should be assigned to customers; or
 - part of normal business risks that should be borne by an entity's investors or owners

Section I – Importance to the Capital Markets of Entities Subject to Rate Regulation ("Rate-regulated Entities")

Based on the data gathered

 Due to size of their market presence, rate-regulated entities are important to investors and lenders

- In Canada, \$137.3 billion (6%) of the total \$2.3 trillion market capitalization comes from rate-regulated entities*
 - Majority in Utilities and Pipelines sector (5th largest sector as of December 31, 2015)
- Government-owned entities > \$100 billion in outstanding debt*
 Investor-owned entities > \$90 billion in corporate bonds*
- Global largest utilities (by market cap) are in U.S. and Europe**
- International Energy Agency
 - Estimates future global investment requirements for power sector overall to exceed \$16 trillion from 2014-2035***

^{**}Source: MSCI ACWI Utilities Index as of June 30, 2016 (see pages 12 and 13 of staff research paper)

^{***} Source: Special Report World Energy Investment Outlook 2014 (see page 14 of staff research paper)

Section IV – Decision-Making Effects of Financial Information on Rate-regulated Activities

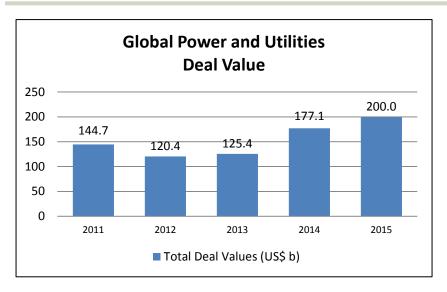
Based on the data gathered

- Regulatory framework is a key factor considered by debt and equity analysts, and credit rating agencies because it can affect the entity's financial performance and future cash flows
- Acquisitions examined support that balances arising from rate regulation have commercial substance



- Regulatory framework is a key assessment factor for debt and equity analysts, and credit rating agencies
 - e.g., credit rating methodologies
- Risks of the regulatory framework
 - Increased risks could result in credit rating downgrades, which in turn increase borrowing costs for entities
- Balances arising from rate regulation
 - In the purchase price allocations examined, the carrying value of these balances generally approximates their fair value

Data Gathered (cont'd)



- Acquisitions Global Power and Utilities Deal Value
- Cross-border and domestic capital flow

Source: EY Power transactions & trends (see page 46 of staff research paper)

Data indicates trend in Americas

- Increased activity in regulated transmission and distribution segment
- Seek stable earnings by adding regulated assets to portfolios



Section II – Importance of Understanding the Regulatory Framework

Based on the data gathered

 The regulatory framework affects the determination of an entity's rights and obligations arising from the performance of rateregulated activities

- Regulatory Framework defines the environment in which the rateregulated entity operates. Main components include:
 - Governing legislation
 - e.g., see case law demonstrating objective of rate regulation (pg. 18)
 - Rules and procedures established by the rate regulator through the design of the rate-setting mechanism (i.e., form of rate regulation)
 - e.g., see variety within Canada (pg. 21)
 - Regulatory decisions, and subsequent court rulings on those decisions,
 that interpret the legislation and rules
 - e.g., rate regulator decisions demonstrating confirmatory and predictive value – Alberta Utilities Commission and National Energy Board (pg. 24 to 28)

Section III – Strength of the Regulatory Framework and the Effects

Based on the data gathered

 Users perceive the strength of the regulatory framework as affecting the enforceability, and value, of an entity's rights and obligations arising from the performance of rate-regulated activities

- Data gathered on a sample of 12 Canadian electric utilities over a 5-year period
 - Supports what users have said that write-offs or impairments of debit balances arising from rate regulation have been minimal in Canada
 - For the minimal amounts, note disclosures indicate write-offs and impairments due mainly to subsequent regulatory reviews rather than an inability to collect
 - Highlights that the nature and risk profile of balances arising from rate regulation can vary, resulting in differing degrees of uncertainty in their recovery or settlement patterns

Enforceability

Data gathered signals

- Strength or weakness of an entity's regulatory framework affects the enforceability of economic resources of, and claims against, the entity
- When assessing strength, users consider:
 - Trend of write-offs or impairments of debit balances arising from rate regulation
 - Expected recovery and settlement patterns
 - Subsequent regulatory decisions that confirm or differ from the entity's interpretation of the legislation and rules

Seeking Your Input

- Do you have any comments on:
 - Observations drawn from the data gathered
 - Overall findings
 - Financial information that reflects the economics of rateregulated activities is useful
 - Such financial information has confirmatory and predictive value that is capable of making a difference in the decisions made by users
- What additional data do you have to further our research efforts?