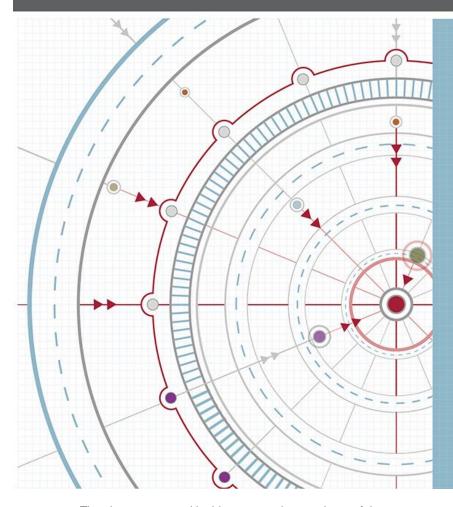
IFRS® Foundation



GPF meeting, 29 November 2016 Agenda Paper 4

Definition of a Business

(Proposed amendments to IFRS 3 and IFRS 11)

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The views expressed in this presentation are those of the presenter, not necessarily those of the International Accounting Standards Board (the Board) or IFRS Foundation.



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Purpose of this session

- The exposure draft Definition of a Business and Accounting for Previously Held Interests (proposed amendments to IFRS 3 and IFRS 11) (the 'ED') was published in June 2016.
- Comment period ended 31 October 2016
- Purpose is to understand and discuss GPF members views on the proposed amendments



Background

- The challenge of applying the definition of a business is a primary concern with IFRS 3 raised in the postimplementation review (PIR):
 - the definition of a business is broad;
 - preparers have difficulty assessing the relevance of processes acquired;
 - applying the definition of a business is especially challenging when the entity acquired generates no revenue;
 - the Standard provides little or no guidance on when a set of assets does not constitute a business; and
 - the Standard does not define the term 'market participant'.



Our proposed solutions – amendments to key concepts

- An acquisition must include:
 - an input and a substantive process that together contribute to the entity's ability to create outputs.
 - 'contribute' means that to be defined as a business, the set of assets acquired need not include all inputs and processes necessary for creating outputs.
 - A market participant's ability to integrate the acquired set of assets is no longer a consideration.
- The new definition of outputs:
 - focuses on goods and services provided to customers (like IFRS 15 Revenue from Contracts with Customers);
 - includes investment income and other revenue;
 - excludes other economic benefits provided to investors, other owners, members or participants;
 - excludes returns in the form of lower costs.



Our proposed solutions – Two-stage assessment

New assessments to simplify applying IFRS 3

Assessment 1:

Evaluate concentration of fair value

Is substantially all of the fair value of the gross assets acquired concentrated in a single asset or group of similar assets?



Not a business

No

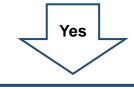
Assessment 2:

Evaluate whether an acquired process is substantive

Does the set of assets include an input and a substantive process that contribute to the ability to create outputs?



Not a business



Business



Our proposed solutions – Screening test

Assessment 1—evaluate the concentration of fair value

- Is substantially all of the fair value of the gross assets acquired concentrated in a single asset or group of similar assets?
 - substantive process likely to have more than an insignificant fair value.
 - if substantially all of the fair value of the gross assets acquired is concentrated in a single asset, or group of similar assets, it is unlikely that a substantive process has been acquired.
- Gross assets acquired include any acquired input, contract, process, workforce and any other intangible asset that is not identifiable.
- The fair value of the gross assets acquired may be determined by adding the fair value of the liabilities assumed to the fair value of the consideration paid.

Our proposed solutions – Screening test

Assessment 1—evaluate the concentration of fair value

Single asset:

- any items that would be recognised as a single asset in a business combination; and
- a tangible asset that cannot be physically removed and used separately from other tangible assets.

The following are not groups of similar assets:

- tangible and intangible assets;
- different classes of tangible assets;
- different classes of intangible assets;
- financial assets and non-financial assets; and
- different classes of financial assets.



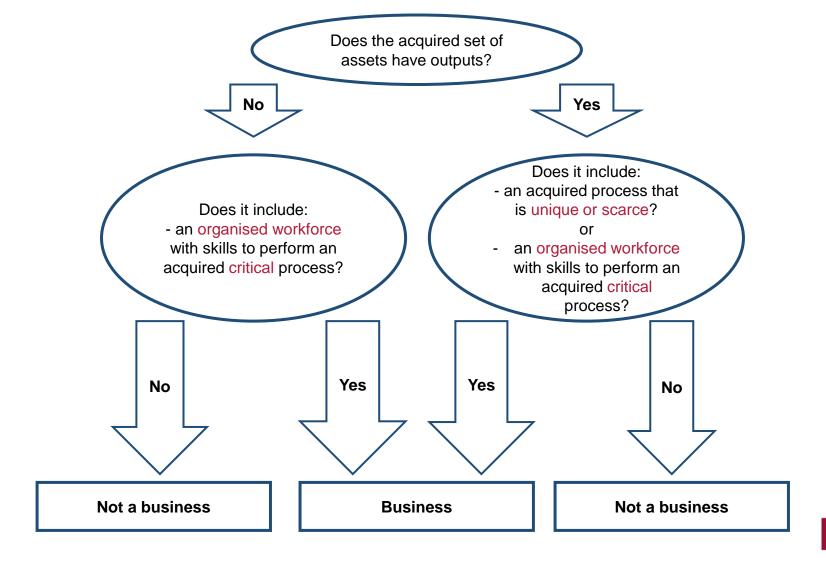
Questions for GPF members – Screening test

- Do you think the screening test is practical and helpful? Why or why not?
- Do you have any concerns about the operationality of the screening test?



- Does the set of assets include an input and a substantive process that contributes to the ability to create outputs?
- Why provide guidance on evaluating whether an acquired process is substantive?
 - acquiring a substantive process that contributes to the ability to create outputs is necessary for a transaction to be a business combination.
 - assessing whether such a process has been acquired is one of the main challenges in applying the definition of a business.







Assessment 2—evaluate whether an acquired process is substantive

- If the set does not have outputs, the set is a business only if it includes:
 - an organised workforce with the necessary skills to perform an acquired substantive process; and
 - the acquired substantive process that is critical to converting another acquired input into outputs.
- A process is not critical if it is ancillary or minor within the context of all the processes required to create outputs.
- Inputs that the workforce can convert into outputs include:
 - intellectual property;
 - other economic resources that can be developed to create outputs;
 - rights to access materials that allow the creation of outputs



Assessment 2—evaluate whether an acquired process is substantive

- If the set has outputs, the set is a business if it includes:
 - an organised workforce with the necessary skills to perform an acquired process that is critical to continue producing outputs; or
 - a process:
 - that contributes to the ability to continue producing outputs; and
 - is unique or scarce, or cannot be replaced without significant cost, effort, or delay in the ability to continue producing outputs (ie a workforce is not required)



Questions for GPF members – Assessing substantive processes

- Do you think having different criteria depending on whether the acquired set has outputs is helpful? Why or why not?
- Do you have any concerns about the operationality of this assessment?



Our proposed solutions – Illustrative examples

Add examples

- The ED includes 11 examples to illustrate the proposed guidance.
- The examples cover different industries, including:
 - real estate
 - pharmaceutical
 - broadcasting
 - manufacturing
 - technology
 - oil & gas
 - banking



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