

# STAFF PAPER

**July 2015** 

### **REG IASB Meeting**

| Project     | Insurance Contracts |                 |                     |
|-------------|---------------------|-----------------|---------------------|
| Paper topic | Cover note          |                 |                     |
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This paper has been prepared for discussion at a public meeting of the IASB and does not represent the views of the IASB or any individual member of the IASB. Comments on the application of IFRSs do not purport to set out acceptable or unacceptable application of IFRSs. Technical decisions are made in public and reported in IASB *Update*.

#### Introduction

- 1. This cover note:
  - (a) introduces the papers for this meeting (paragraph 2);and
  - (b) describes next steps (paragraphs 3-4).
- 2. Appendix A presents a summary of tentative decisions made in the redeliberations phase in 2014 and 2015.

#### Papers for this meeting

- 3. The papers for this meeting consider the measurement of direct participation contracts, as follows:
  - (a) Agenda Paper 2A Addressing the consequences of different effective dates of IFRS 9 and the new insurance contracts Standard: Background describes the accounting consequences that could arise when an entity that issues contracts within the scope of IFRS 4 applies IFRS 9

    Financial Instruments together with IFRS 4 Insurance Contracts.

    There are no decisions sought in that paper.
  - (b) Agenda Paper 2B Addressing the consequences of different effective dates of IFRS 9 and the new insurance contracts Standard: IFRS 4 approaches considers how accounting consequences described in Agenda Paper 2A could be addressed within the context of IFRS 4,

either through existing options in IFRS 4, or by modifying IFRS 4. In that paper the staff recommend that IFRS 4 *Insurance Contracts* be amended to permit an entity to exclude from profit or loss and recognise in other comprehensive income the difference between the amounts that would be recognised in profit or loss in accordance with IFRS 9 *Financial Instruments* and the amounts recognised in profit or loss in accordance with IAS 39 *Financial Instruments: Recognition and Measurement* provided that that the entity:

- (i) issues contracts accounted for under IFRS 4;
- (ii) applies IFRS 9 in conjunction with IFRS 4; and
- (iii) classifies financial assets as fair value through profit or loss in accordance with IFRS 9 when those assets were previously classified at amortised cost or as available-forsale in accordance with IAS 39.

### **Next steps**

- 4. During the remainder of 2015, the staff expect the IASB to consider the remaining technical decisions. In particular, the staff plan to consider at a future meeting the presentation of interest expense for contracts with participation features and the differences between the IASB's general model and the variable fee approach.
- 5. The staff expect that the new Standard will not be published before the end of 2015. The staff do not expect to consider the mandatory effective date of the new insurance contracts Standard until after the IASB has otherwise concluded its deliberations.

## **Appendix A: Tentative decisions to date**

A1. The following table presents a summary of tentative decisions made in the redeliberations phase in 2014 and 2015:

|   | Tent       | ative decisions   | Change from 2013 Exposure Draft  |  |
|---|------------|---|--|--|
| 1   | Targ       | eted issue: Unlocking the contractual service margin  | The 2013 Exposure Draft would:   |  |
|   | (a)<br>(b) | Differences between the current and previous estimates of the present value of expected cash flows and the risk adjustment related to future coverage and other future services should be added to, or deducted from, the contractual service margin, subject to the condition that the contractual service margin should not be negative.  Differences between the current and previous estimates of the present value of cash flows and the risk adjustment that do not relate to future coverage and other future services should be recognised immediately in profit or loss. | <ul> <li>recognise all changes in estimates of risk adjustment immediately in profit or loss.</li> <li>rebuild the contractual service margin from zero without first reversing previously recognised losses in the profit or loss.</li> </ul> |  |
| profit or loss should be recognised in profit or loss to the extent that they rev |            | Favourable changes in estimates that arise after losses were previously recognised in profit or loss should be recognised in profit or loss to the extent that they reverse losses that related to coverage and other services to be provided in the future.  |  |  |
|   | (d)        | An entity should use the locked-in rate at inception of the contract for accreting interest and for determining the change in the present value of expected cash flows that offsets the contractual service margin.   |  |  |

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|   | Tent | ative de   | cisions   | Change from 2013 Exposure Draft   |
|---|------|--|---|---|
| 2 | _    | <ul> <li>Targeted issue: Presentation of interest expense in the Statement of Comprehensive Income</li> <li>(a) An entity should choose to present the effect of changes in discount rates in profit or</li> </ul> |   | The 2013 Exposure Draft proposed that the effect of changes in discount rates should be required to |
|   |      |  | or in other comprehensive income as its accounting policy and should apply counting policy to all contracts within a portfolio  | be presented in OCI.  |
|   | (b)  |  | entity chooses to present the effect of changes in discount rates in other rehensive income, the entity should:   |   |
|   |      | (i)  | Recognise in profit or loss, the interest expense determined using the discount rates that applied at the date that the contract was initially recognised; and  |   |
|   |      | (ii)   | Recognise in other comprehensive income, the differences between the carrying amount of the insurance contract measured using the discount rates that applied at the reporting date and the carrying amount of the insurance contract was initially recognised. |   |
|   |      | (iii)  | Disclose an analysis of total interest expense included in total comprehensive income disaggregated at a minimum to:  |   |
|   |      |  | <ol> <li>interest accretion at the discount rate that applied at initial<br/>recognition of insurance contracts reported in profit or loss for the<br/>period; and</li> </ol>   |   |
|   |      |  | 2. the movement in other comprehensive income for the period.   |   |

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|   | Tenta     | tive decisions  | Change from 2013 Exposure Draft   |
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|   | (c)       | An entity should disaggregate total interest expense included in total comprehensive income to:   |   |
|   |           | (i) the amount of interest accretion determined using current discount rates;   |   |
|   |           | (ii) the effect on the measurement of the insurance contract of changes in discount rates in the period; and  |   |
|   |           | (iii) the difference between the present value of changes in expected cash flows that adjust the contractual service margin in a reporting period when measured using discount rates that applied on initial recognition of insurance contracts, and the present value of changes in expected cash flows that adjust the contractual service margin when measured at current rates. |   |
|   | (d)       | For contracts without participation features, an entity should use the locked-in rate at inception of the contract for accreting interest and for determining the change in the present value of expected cash flows that offsets the contractual service margin.   |   |
|   | (e)       | An entity should apply the requirements in IAS 8 <i>Accounting Policies, Changes in Accounting Estimates and Errors</i> to changes in accounting policy relating to the presentation of the effect of changes in discount rates.  |   |
| 3 | Targe (a) | An entity should present insurance contract revenue and expense in the statement of comprehensive income, as proposed in paragraphs 56–59 and B88–B91 of the 2013   | The 2013 Exposure Draft did not explicitly prohibit presenting premium information in the |

|   | Tenta | ntive decisions  | Change from 2013 Exposure Draft  |
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|   | (b)   | <ul> <li>Exposure Draft; and</li> <li>An entity should disclose the following:</li> <li>(i) a reconciliation that separately reconciles the opening and closing balances of the components of the insurance contract asset or liability (paragraph 76 of the 2013 Exposure Draft);</li> <li>(ii) a reconciliation from the premiums received in the period to the insurance contract revenue in the period (paragraph 79 of the 2013 Exposure Draft);</li> </ul> | statement of comprehensive income if that information is not consistent with commonly understood notions of revenue. |
|   |       | <ul> <li>(iii) the inputs used when determining the insurance contract revenue that is recognised in the period (paragraph 81(a) of the 2013 Exposure Draft); and</li> <li>(iv) the effect of the insurance contracts that are initially recognised in the period on the amounts that are recognised in the statement of financial position (paragraph 81(b) of the 2013 Exposure Draft).</li> </ul>   |  |
|   | (c)   | An entity should be prohibited from presenting premium information in the statement of comprehensive income if that information is not consistent with commonly understood notions of revenue.   |  |
| 4 |       | ontracts without participation features)  an entity should apply the Standard retrospectively in accordance with IAS 8 unless impracticable; and   | For contracts without participation features:  • Simplified the practical expedients when retrospective              |
|   | (b)   | if retrospective application of the Standard is impracticable, an entity should apply  | application in accordance with   |

#### **Tentative decisions**

the simplified approach proposed in paragraphs C5 and C6 of the 2013 Exposure Draft with the following modification: instead of estimating the risk adjustment at the date of initial recognition as the risk adjustment at the beginning of the earliest period presented, an entity should estimate the risk adjustment at the date of initial recognition by adjusting the risk adjustment at the beginning of the earliest period presented by the assumed release of the risk before the beginning of the earliest period presented. The assumed release of risk should be determined by reference to release of risk for similar insurance contracts that the entity issues at the beginning of the earliest period presented.

- (c) if the simplified approach described in paragraph (b) above is impracticable, an entity should:
  - (i) determine the contractual service margin at the beginning of the earliest period presented as the difference between the fair value of the insurance contract at that date and the fulfilment cash flows measured at that date; and
  - (ii) determine interest expense in profit or loss, and the related amount of other comprehensive income accumulated in equity, by estimating the discount rate at the date of initial recognition using the method in the simplified approach proposed in paragraph C6(c) and (d) the 2013 Exposure Draft.
- (d) for each period presented for which there are contracts that were measured in accordance with the simplified approach or the fair value approach, an entity should disclose the information proposed in paragraph C8 of the 2013 Exposure Draft (ie

## **Change from 2013 Exposure Draft**

IAS 8 is impracticable.

 In addition, added a way for the entity to estimate the contractual service margin on transition when neither retrospective application nor the simplified approach are impracticable.

For initial application of the new standard after implementation of IFRS 9, the 2013 Exposure Draft did not allow or require an entity to reassess the business model for financial assets at the date of initial application of the new insurance contracts Standard.

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| Tenta | ative decisions  | Change from 2013 Exposure Draft |
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|       | the disclosures for contracts for which retrospective application is impracticable) separately for:  |                                 |
|       | (i) contracts measured using the simplified approach; and  |                                 |
|       | (ii) contracts measured using the fair value approach.   |                                 |
|       | nitial application of the new insurance contracts Standard after implementation of IFRS ancial Instruments)  |                                 |
| (a)   | An entity is permitted to newly designate financial assets under the fair value option as measured at fair value through profit or loss to eliminate (or significantly reduce) an accounting mismatch according to paragraph 4.1.5 of IFRS 9;  |                                 |
| (b)   | An entity is required to revoke previous fair value option designations for financial assets if the accounting mismatch that led to the previous designation according to paragraph 4.1.5 of IFRS 9 no longer exists; and  |                                 |
| (c)   | An entity is permitted to newly designate an investment in an equity instrument as measured at fair value through other comprehensive income in accordance with paragraph 5.7.5 of IFRS 9 and is permitted to revoke previous designations.  |                                 |
| (d)   | To provide further transition relief to permit or require an entity to reassess the business model for financial assets at the date of initial application of the new insurance contracts Standard. This reassessment would be based on the conditions for assessing the business model in paragraphs 4.1.2(a) or 4.1.2A(a) of IFRS 9 and the facts and circumstances that exist at the date of the first application of the new |                                 |

|   | Tent    | ative decisions  | Change from 2013 Exposure Draft   |
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|   |         | insurance contracts Standard.  |   |
| 5 | (a) (b) | Modify the general measurement model for accounting for insurance contracts with direct participation features so that changes in the estimate of the fee that the entity expects to earn from the contract are adjusted in the contractual service margin. The fee that the entity expects to earn from the contract is equal to the entity's expected share of the returns on underlying items, less any expected cash flows that do not vary directly with the underlying items.  Contracts with direct participation features should be defined as contracts for which:  (i) the contractual terms specify that the policyholder participates in a defined share of a clearly identified pool of underlying items; | The 2013 Exposure Draft proposed a measurement exception (sometimes referred to as the 'mirroring approach') that would measure part of the fulfilment cash flows on a cost basis, if the underlying items were measured on a cost basis. The variable fee approach would apply to a wider range of contracts than the mirroring approach. The variable fee approach would measure all of |
|   | (c)     | <ul> <li>(ii) the entity expects to pay to the policyholder an amount equal to a substantial share of the returns from the underlying items; and</li> <li>(iii) a substantial proportion of the cash flows that the entity expects to pay to the policyholder should be expected to vary with the cash flows from the underlying items.</li> <li>For all insurance contracts with participation features, an entity should recognise the contractual service margin in profit or loss on the basis of the passage of time.</li> </ul>  | the fulfilment cash flows on a current basis.  The 2013 Exposure Draft proposed only the principle that an entity should recognise the remaining CSM in profit or loss over the coverage period in the systematic way that best reflects the remaining transfer of services that are  |

|   | Tent            | ative decisions   | Change from 2013 Exposure Draft  |
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|   |                 |   | provided under the contract.   |
| 6 | <b>Non-</b> (a) | Clarify that the objective of the proposed insurance contracts Standard is to provide principles for the measurement of an individual insurance contract, but that in applying the Standard an entity could aggregate insurance contracts provided that it meets that objective.  | The definition of a portfolio in the 2013 Exposure Draft is modified to eliminate the reference to "priced similarly relative to the risk taken on". |
|   | (b)             | Amend the definition of a portfolio of insurance contracts to be: "insurance contracts that provide coverage for similar risks and are managed together as a single pool".  | The definition of portfolio now applies more narrowly than the 2013 Exposure Draft.  |
|   | (c)             | Add guidance to explain that in determining the contractual service margin or loss at initial recognition, an entity should not aggregate onerous contracts with profit-making contracts. An entity should consider the facts and circumstances to determine whether a contract is onerous at initial recognition.  | Added additional guidance and clarification  |
| 7 |                 | ctargeted issue: Discount rate for long-term contracts when there is little or no revable market data  Confirm the principle that the discount rates used to adjust the cash flows in an insurance contract for the time value of money should be consistent with observable current market prices for instruments with cash flows whose characteristics are consistent with those of the insurance contract. | Added clarification of how the principle should be applied in determining discount rates for insurance contracts.                                    |
|   | (b)             | Provide additional application guidance that, in determining those discount rates, an   |  |

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|   | Tentative decisions  | Change from 2013 Exposure Draft   |
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|   | entity should use judgement to:  |   |
|   | <ul> <li>ensure that appropriate adjustments are made to observable inputs to<br/>accommodate any differences between observed transactions and the<br/>insurance contracts being measured.</li> </ul>   |   |
|   | (ii) develop any unobservable inputs using the best information available in the<br>circumstances, while remaining consistent with the objective of reflecting<br>how market participants assess those inputs. Accordingly any unobservable<br>inputs should not contradict any available and relevant market data.                                      |   |
| 8 | Non-targeted issue: Asymmetric treatment of contractual service margin between insurance contracts issued and reinsurance contracts held   | The 2013 Exposure Draft proposed that, for a reinsurance contract that an entity holds, all changes in                          |
|   | (a) After inception, an entity should recognise in profit or loss any changes in estimates of fulfilment cash flows for a reinsurance contract that an entity holds when those changes arise as a result of changes in estimates of fulfilment cash flows for an underlying direct insurance contract that are recognised immediately in profit or loss. | estimates of fulfilment cash flows relating to future service should be recognised and offset to the contractual service margin |

|    | Tentative decisions   | Change from 2013 Exposure Draft  |
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| 9  | <ul> <li>Non-targeted issue: Allocation of the contractual service margin to the profit or loss (for contracts without participation features)</li> <li>(a) Confirm the principle in the 2013 Exposure Draft that an entity should recognise the remaining contractual service margin in profit or loss over the coverage period in the systematic way that best reflects the remaining transfer of the services that are provided under an insurance contract.</li> <li>(b) Clarify that, for contracts without participation features, the service represented by the contractual service margin is insurance coverage that: <ol> <li>(i) is provided on the basis of the passage of time; and</li> <li>(ii) reflects the expected number of contracts in force.</li> </ol> </li> </ul> | The 2013 Exposure Draft stated only that an entity should recognise the remaining contractual service margin in profit or loss over the coverage period in the systematic way that best reflects the remaining transfer of the services that are provided under an insurance contract. |
| 10 | <ul> <li>Non-targeted issue: Significant insurance risk</li> <li>(a) Clarify the guidance in paragraph B19 of the 2013 Exposure Draft that significant insurance risk only occurs when there is a possibility that an issuer will incur a loss on a present value basis.</li> </ul>   | The 2013 Exposure Draft referred more specifically to the need for a scenario with commercial substance in which the present value of the net cash outflows can exceed the present value of the premiums.  |

| 10 | <b>Non-t</b> (a) | Clarify the requirements for the contracts acquired through a portfolio transfer or a business combination in paragraphs 43-45 of the 2013 Exposure Draft, that such contracts should be accounted for as if they had been issued by the entity at the date of the portfolio transfer or business combination.  | Clarification of requirements in the 2013 Exposure Draft to avoid difference in interpretation.   |
|----|------------------|---|---|
| 11 | <b>Non-</b> (a)  | Entities should be permitted, but not required, to apply the revenue recognition Standard to the fixed-fee service contracts that meet the criteria stated in paragraph 7(e) of the 2013 Exposure Draft.  | The 2013 Exposure Draft excluded all fixed fee service contracts from its scope.  |
| 12 | (a) (b)          | Clarify that when an entity applies the premium-allocation approach to account for an insurance contract, it should recognise insurance contract revenue in profit or loss:  (i) on the basis of the passage of time; but  (ii) if the expected pattern of release of risk differs significantly from the passage of time, then on the basis of expected timing of incurred claims and benefits.  When an entity applies the premium-allocation approach to contracts for which the entity:  (i) discounts the liability for incurred claims; and | The 2013 Exposure Draft required that an entity should allocate the expected premium receipts as insurance contract revenue to each accounting period in the systematic way that best reflects the transfer of services that are provided under the contract. |
|    |                  | (ii) chooses to present the effect of changes in discount rates in OCI;<br>the interest expense in profit or loss for the liability for incurred claims should be   | The 2013 Exposure Draft required that interest expense on insurance liabilities should be   |

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|    |  | determined using the discount rate that is locked in at the date the liability for incurred claims is recognised. This tentative decision also applies to the presentation of interest expense for any onerous contract liability that is recognised when the entity applies the premium-allocation approach. | determined using the discount rates that applied at the date that the contract was initially recognised. |
|----|--|---|--|
| 13 | Non-targeted Issues that will not be addressed |   | None   |
|    | (a)  | In April 2014 the IASB tentatively decided not to consider in future meetings other non-targeted issues, including those relating to:   |  |
|    |  | (i) disclosures;  |  |
|    |  | (ii) combination of insurance contracts;  |  |
|    |  | (iii) contract boundary for specific contracts;   |  |
|    |  | (iv) unbundling—lapse together criteria;  |  |
|    |  | (v) treatment of ceding commissions;  |  |
|    |  | (vi) discount rate—top-down and bottom-up approaches;   |  |
|    |  | (vii) tax included in the measurement; and  |  |
|    |  | (viii) combining the contractual service margin with other comprehensive income.  |  |