

International Financial Reporting Standards

Present value measurements – discount rates

Research findings

Education session 1 – Present value measurement components and methodology

December 2015

The views expressed in this presentation are those of the presenter, not necessarily those of the IASB or IFRS Foundation.

Research objective

- Review discount rate requirements in IFRS and:
 - Identify any inconsistencies
 - Consider whether the IASB should address those inconsistencies.
- The research considered the following aspects:
 - Scope of present value measurement
 - Measurement objectives
 - **Discount rate components**
 - **Measurement methodology**
 - Presentation and disclosure

To be discussed at this session

Objectives of the session

- Discuss staff findings relating to
 - Discount rate components
 - Measurement methodology
- Findings discussed on pages 36 – 64 of draft research paper (AP15B from September 2015, reproduced as AP17B for this meeting)
- Next session(s): discuss findings relating to scope of present value measurement, measurement objectives, presentation and disclosures, and the way forward.

Approach to the session

- A brief introduction by the staff emphasising potential problems identified
- Discussion by the IASB:
 - Whether they agree with staff depiction of IFRS requirements
 - Whether they agree with potential financial reporting problems identified
 - Whether they have identified any relevant additional potential financial reporting problems
- Not a decision-making session

Potential financial reporting problems identified in research paper

| Issue no | Research area | Description of the potential financial reporting problem | Consequence of not addressing the problem |
|----------|----------------------|--|--|
| 1 | Use of present value | Relationship between present value measurement and historical cost measurement basis not explored | No principle for the time value of money in cost-based measurements, lack of comparability of financial and non-financial assets at cost |
| 2 | Use of present value | Discounting of deferred taxes not permitted | Lack of comparability, goodwill overstated/understated |
| 3 | Measurement basis | IAS 19 lacks a measurement objective | Application of Standard is limited to the set of circumstances covered by rules, any change prompts calls for further rules |
| 4 | Measurement basis | IAS 19's measurement reflects the credit risk of third parties; dual rates used | Rate used is not relevant in all aspects to the liability measured, lack of comparability |
| 5 | Measurement basis | IAS 37's measurement objective unclear | Different understanding of objectives could lead to inconsistent measurement |
| 6 | Components | Application of entity-specific perspective in measurement | Value in use is hard to audit and enforce and some say not relevant |
| 7 | Components | Liquidity risk not consistently reflected in entity-specific measurements | Loss of comparability, for example pensions and provisions versus insurance liabilities |
| 8 | Methodology | Pre-tax and post-tax meaning and conversion | Errors in conversion and interpretation lead to misstatements |
| 9 | Methodology | Allowing only a particular method, for example pre-tax inputs requirement for the value in use in IAS 36 | Additional complexity, potential misstatements |
| 10 | Methodology | Mixed use of entity and market perspective in accounting for tax | Overstatement of deferred tax balances |
| 11 | Presentation | Inconsistent use of other comprehensive income vs profit or loss in reassessment | Lack of comparability, unclear meaning of profit or loss |
| 12 | Disclosure | Inconsistent disclosure requirements; rate(s) and method used, impact on P&L and sensitivity analysis | Lack of comparability and insight in judgements made in measurement |

To be discussed at this session

Components of present value measurement

- Section 4 in research paper (Paper 17B), pages 36 – 55
- Reference list based on IAS 36/IFRS 13:
 - an estimate of the future cash flow(s);
 - expectations about possible variations in the amount or timing of those cash flows;
 - the time value of money, represented by the current market risk-free rate of interest;
 - the price for bearing the uncertainty inherent in the asset;
 - other factors (such as illiquidity) that market participants would take into account; and
 - for a liability, the non-performance risk relating to that liability, including the entity's (ie the obligor's) own credit risk

Components of PVM in IFRS - review

| IFRS / Project | Item measured | Measurement description | Central estimate of cash flows | Time value of money | Risk premium | Liquidity premium | Own non-performance risk |
|---------------------|--------------------------------------|--|--------------------------------|---------------------|----------------|-------------------|-------------------------------|
| IFRS 13 | Assets and liabilities at fair value | Fair value | Yes | Yes | Yes | Yes | Yes |
| IAS 36 | Non-financial assets (impairment) | Value in use | Yes | Yes | Yes | Yes | n/a |
| Insurance Contracts | Insurance contract* | Present value of net cash flows expected to fulfil | Yes** | Yes | Yes (separate) | Yes | No |
| IAS 37 | Provisions | The amount to settle or transfer | Yes | Yes | Implicit | Not explicit | Not explicit (in practice no) |
| IAS 19 | Defined benefit plan obligation | Present value of ultimate cost | Yes | Yes | No | Some*** | Some*** |

* Insurance contract can be a liability or an asset

** Includes both a cash flow component and a contractual service margin (CSM). The table does not mention the CSM.

*** Included to the extent that these are included in the rate of bonds used; the components are not entity or obligation-specific.

Central estimate of cash flows

- What, when, probabilities
- Variations in amount of future cash flows
 - Expected value (mean)
 - Maximum amount more likely than not (median)
 - Most likely (mode)
 - Also 'Best estimate'
- Variations in timing of future cash flows

No potential financial reporting problems identified

Estimate of cash flows - profit margin

| Standard / Project | Item measured | Measurement attribute | Profit margin included |
|---------------------|--------------------------------------|-----------------------------------|------------------------|
| IFRS 13 | Assets and liabilities at fair value | Fair value | Yes (implicit) |
| IAS 36 | Non-financial assets (impairment) | Value in use | Yes (implicit) |
| Insurance Contracts | Insurance contract | Present value of amount to fulfil | Yes |
| IAS 37 | Provisions | The amount to settle or transfer | Not clear |
| IAS 19 | Defined benefit plan obligation | Present value of ultimate cost | No (implicit) |

Profit margin does not capture price for bearing uncertainty

No potential financial reporting problems identified

Time value of money

- Minimum risk rate, 'risk-free' rate
- Government bond rate usually used as proxy
- Some regulators publish risk-free rates to be used for regulatory purposes (eg calculation of Weighted Average Cost of Capital)
- Growing presence of very low and negative rates

No potential financial reporting problems identified
Noted that sometimes it is difficult to determine rate in practice

- Risk premium:
 - reflects price for accepting risk that cash flows may differ from central estimates.
(central estimates – such as expected value - do not adjust for risk)
 - can increase or decrease value of assets and liabilities = in financial reporting generally decreases assets and increases liabilities
- In finance, different theories on whether and how risk impacts values.

Potential diversity in practice related to inclusion of risk in IAS 37.

Reported compliance issues with risk in value in use in IAS 36

We are investigating further

- Bond investors can be seen as buying two components:
 - Underlying non-tradable instrument, with higher return
 - An embedded option to trade, or liquidity premium, which reduces the return on investment
- In addition, for liabilities, cash flows may vary due to one party making use of this liquidity in the contract.
- Several methods for determining liquidity premium exist but determining it in practice is a challenge.

Liquidity premium – issue identified

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- Liquidity not consistently reflected in entity specific current value measurements which affects comparability –difference will be more pronounced once new Insurance Contracts Standard is out.
- Reflecting liability-specific liquidity would have a material impact on measurement of defined benefit liabilities and provisions (for illiquid instruments, illiquidity premium could increase discount rate by several hundred basis points)

Issue 7 in draft Research Paper (para 175-176)

Own non-performance risk

- The risk that the entity may default on its financial obligations – mostly relevant to liabilities only
- Generally not included in entity-specific present value measurements (apart from some IAS 37 measurements in practice)
- Included in fair value measurements

No potential financial reporting problems identified so far
(we are collecting further evidence on where credit risk is
included in IAS 37 rate in practice)

Entity vs market perspective

| Standard / Project | Item measured | Measurement attribute | Cash flow perspective | Rate perspective |
|----------------------------|--------------------------------------|-----------------------------------|---------------------------------|--------------------------------------|
| IFRS 13 | Assets and liabilities at fair value | Fair value | market | market |
| IAS 36 | Non-financial assets (impairment) | Value in use | entity | market |
| Insurance Contracts | Insurance liability (or an asset) | Present value of amount to fulfil | entity (consistent with market) | entity for risk, market for the rest |
| IAS 37 | Provisions | The amount to settle or transfer | entity (implicit) | market |
| IAS 19 | Defined benefit plan obligation | Present value of ultimate cost | entity | market |

- Prevalence of companies with book value of equity in excess of market value who recognise no goodwill impairment indicates there may be a problem with applying entity perspective in practice

Issue 6 in draft Research Paper, para 145-147

- Main principles identified
 - Do not double-count
 - Use internally consistent assumptions
 - Include everything
- Main aspects considered
 - How are risk adjustments reflected?
 - How is impact of tax reflected?
 - How is impact of inflation reflected?

We have identified several methodology issues relating to tax

Measurement methodology in IFRS

| Standard/ Project | Item measured | Measurement attribute | Adjustment in rate or cash flows | Rate pre-tax/ post-tax or either | Rate real/nominal or either |
|----------------------------|--------------------------------------|-----------------------------------|--|---|-------------------------------------|
| IFRS 13 | Assets and liabilities at fair value | Fair value | either | either | either |
| IAS 36 | Non-financial assets (impairment) | Value in use | either | pre-tax | either |
| Insurance Contracts | Insurance liability/asset | Present value of amount to fulfil | either | pre-tax (implicit) | either |
| IAS 37 | Provisions | The amount to settle or transfer | either | pre-tax | either (implicit) |
| IAS 19 | Defined benefit plan obligation | Present value of ultimate cost | n/a | pre-tax | nominal (unless real more reliable) |

Measurement methodology – risk adjustment

- Required* in IAS 36 and implicit in IAS 37, either as adjustments to the rate or cash flows.
- In principle, does not matter if adjustment made to the rate or the cash flows – as long as it is not made twice. However, method affects amount reported as periodic unwinding of discount, where relevant.
- In practice adjustments to cash flows encouraged because of greater accuracy. However, some see adjustment to the rate as being more transparent (and easier to compare).

**No potential financial reporting problems identified
(but clarification of how risk is reflected could be helpful)**

*risk adjustment also proposed for insurance contracts, but as a separate measurement

Measurement methodology – tax

| | Pre-tax cash flows | Post-tax cash flows |
|---------------|----------------------|-------------------------------|
| Pre-tax rate | Post-tax measurement | double-counting of tax effect |
| Post-tax rate | Pre-tax measurement | Post-tax measurement |

- IFRS measurements are usually fully on a post-tax basis, except when deferred tax arises and some or all of tax effect is recognised separately
- Two ways to arrive at the (same) post-tax basis measurement, method used matters when unwinding of discount reported separately (to make interest expense comparable)
- IFRS 13 is the only standard that explicitly allows use of either pre-tax or post-tax inputs.
- Misunderstanding of what pre-tax inputs represent lead to misstatements

Measurement methodology for tax – issues identified

- Issue 10 in draft Research Paper (para 221 – 222)
 - Pre-tax rate should reflect the rate of tax and the cash flows which are to be taxed, so using a pre-tax rate from an instrument that is taxed differently leads to misstatement (eg bonds and provisions are sometimes taxed differently so using bond rate to discount provisions leads to error).
- Issue 8 in draft Research Paper (para 213 – 215)
 - Converting post-tax to pre-tax rate is not a simple grossing-up exercise, misstatements occur through misunderstanding;
- Issue 9 in draft Research Paper (para 216 – 217)
 - Requirement to only use pre-tax inputs in IAS 36 burdensome and seems unnecessary.

Measurement methodology – inflation

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- Mostly nominal inputs used; real rates (and corresponding, real CFs) in practice used for long-term liabilities in IAS 37

No potential financial reporting problems identified

- We have found evidence that, in few jurisdictions, instead of current rate, a moving average rate is used (over a number of years) for measuring provisions.
- This can be materially different to the current rate (for one company we looked at, the difference amounts to billions).
- The issue is not discussed in draft Research Paper, we are performing further research at the moment.

Next steps

- Discuss scope, objectives and presentation and disclosures for current entity-specific measurements
- Decide on publication of research paper