

ASAF agenda paper 1B

#### **AASB-KASB Joint Research Project**

### **Preliminary Results**

# Accounting Judgments on Terms of Likelihood in IFRS: Korea and Australia

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This paper has been prepared by staff of the AASB and KASB. The views expressed in this paper reflect the individual views of authors and not those of the AASB or KASB.

## **Purpose of ASAF discussion**

- To provide preliminary findings from a joint research project conducted by the AASB and KASB on whether terms of likelihood used in IFRS are interpreted by accounting professionals differently between Korea and Australia
- To provide key tentative recommendations terms of likelihood based on the findings
- To receive your feedback with the objective of issuing a final report in 2016



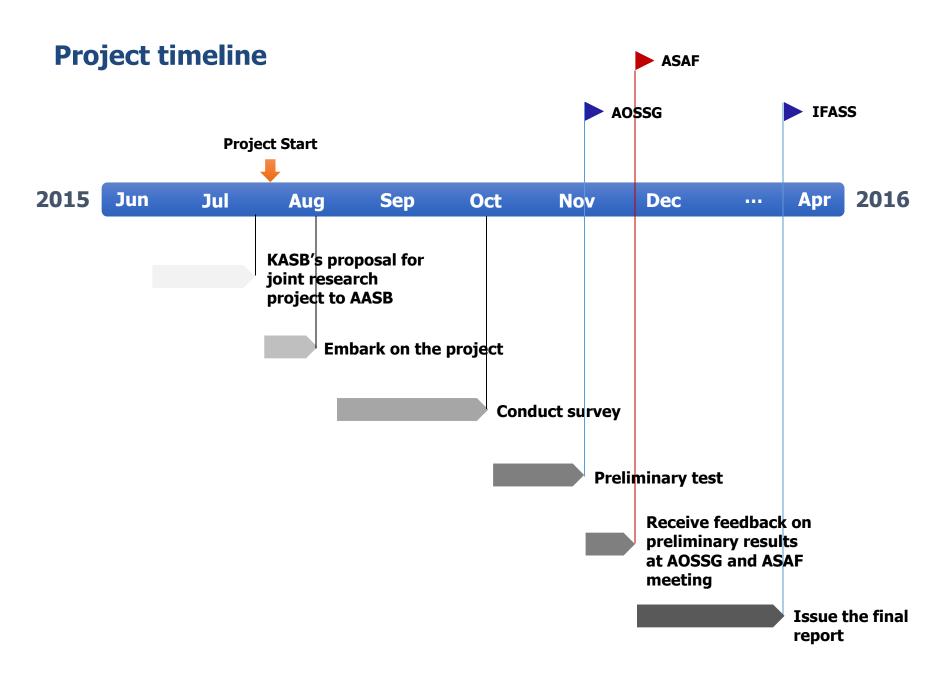


# Terms of likelihood in IFRS

Likely	Remote	Unlikely
Probable	Extremely unlikely	Virtually certain
Highly probable	Reasonably certain	Highly unlikely

## **Australia** Korea

Virtually certain	92%		Reasonably certain	91%
Reasonably certain	90%		Virtually certain	90%
Highly probable	80%	]	Highly probable	86%
Likely	64%		Probable	74%
Probable	63%		Likely	57%
Unlikely	28%		Highly unlikely	15%
Highly unlikely	24%		Unlikely	13%
Extremely unlikely	12%	]	Extremely unlikely	11%
Remote	9%	]	Remote	10%



## I. Overview

- The **objectives** of this joint research project are:
  - to investigate whether there are differences in interpreting terms of likelihood by preparers and auditors between Korea and Australia;
  - to investigate whether translation of terms of likelihood from English to Korean are consistent with the intended expressions; and
  - to identify findings that highlight possible improvements that could be made to the standard setting process to help achieve the objective of global standards.

## I. Overview

- The key preliminary findings are:
  - (a) there are differences in interpretation of terms of likelihood between Australian and Korean accounting professionals when used in context and not in context;
  - (b) some terms could be interpreted differently in different contexts; For example, respondents tend to be more conservative when interpreting the term "probably" in the context of liabilities in comparison to interpreting the term in the context of assets;
  - (c) some terms of likelihood are not interpreted differently from each other, for example "unlikely" and "highly unlikely";



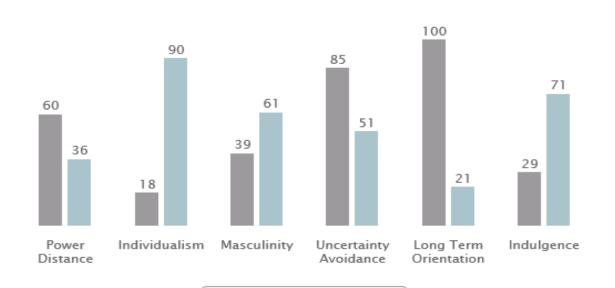
## I. Overview

- (d) some terms are interpreted differently in different languages by Korean accounting professionals indicating that there may be a translation issue that should be addressed; and
- (e) some terms of likelihood cannot be translated into Korean. For example, "probable" and "likely" are translated into a single Korean expression "가능성이 높다", and the terms "virtually certain" and "reasonably certain" are both translated into a single Korean term "가능성이 거의 확실한".

# II. Background

 Given that Australia and Korea adopted IFRS in 2005 and 2011 respectively and both have distinct cultural and legal systems, Australia and Korea should be an ideal setting for the purpose of this research.





South Korea 🔲 Australia

Hofstede's cultural value (http://geert-hofstede.com)





## II. Background

- A considerable number of studies provide evidence that there are disagreements regarding the interpretation of probability expressions, i.e. terms of likelihood.
- Similar results also concluded in studies using groups from different countries such as accountants, auditors and students (Davidson 1991; Amer et al, 1994, 1995).
- Academic research also reports that the application of professional judgment in accounting is a function of cultural values (Doupnik and Richter, 2003; Doupnik and Ritcher, 2004; Doupnik and Riccio, 2006; Tsakumis, 2007).

#### Survey instrument

#### Part I Part II Part III **Part IV** • 14 selective Demographics Other • 17 excerpts from IFRS terms of likelihood of respondents containing 14 selected information Respondents are terms of likelihood asked to respond Respondents are asked in range estimate to respond in point estimate

- In Australia, the survey instrument was only available in English, whereas in Korea, one survey instrument was made available in English and another in Korean. Both survey instruments in English and Korea contain the same content.
  - Available on a website: http://tillion.co.kr/survey/?pid=S99284256&grpid=TO&resid=0&vcidx=1



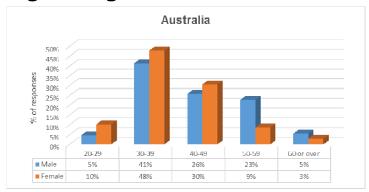
#### Terms of likelihood

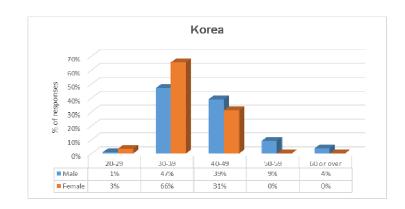
 AASB and KASB staff identified approximately 32 different terms of likelihood used in IFRS; 14 of which were selected and examined in this research.

In English	In Korean
Virtually certain	가능성이 거의 확실한
Substantially all	대부분
Highly probable	가능성이 매우 높은
Reasonably certain	가능성이 거의 확실한
Reasonably assured	합리적인 확신
Probable	가능성이 높은
More likely	가능성이 더 높은
Likely	가능성이 높은
Reasonably possible	합리적으로 발생 가능한
Possible	가능성이 잠재적인
Unlikely	가능성이 낮은
Highly unlikely	가능성이 매우 낮은
Extremely unlikely	가능성이 매우 낮은
Remote	가능성이 아주 낮은, 희박한

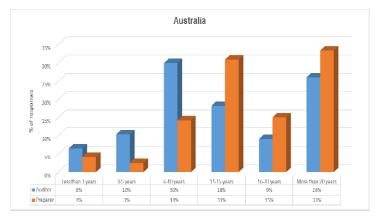
• **Demographics of respondents** Australia: 197 responses Korea: 464 responses

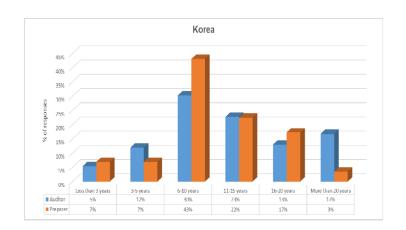
#### Age and gender





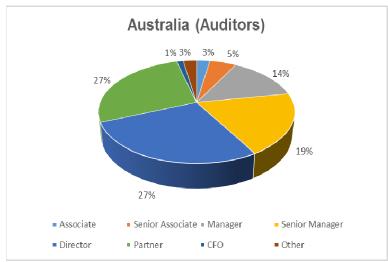
#### Professional experience

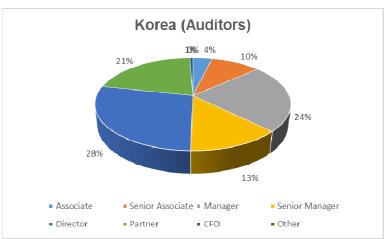


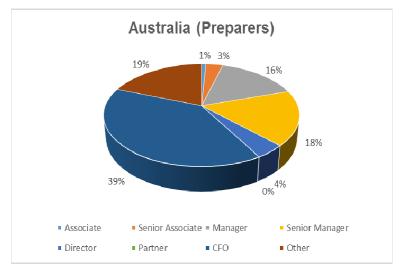




#### Professional position



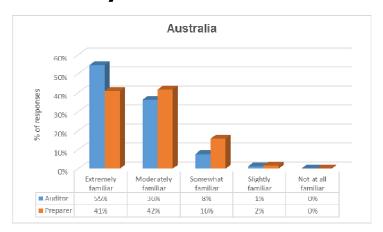


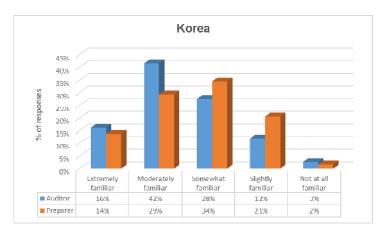




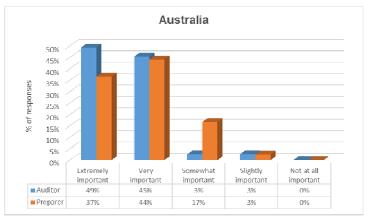


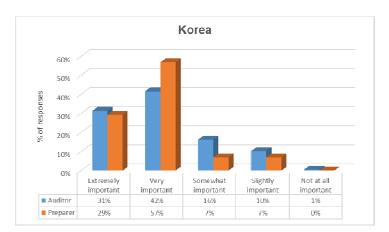
#### Familiarity with terms of likelihood in IFRS





#### Views on the importance of terms of likelihood in IFRS









## 1. Interpretation of terms of likelihood in different countries

Australian and Korean accounting professionals seem to assign different rankings on some terms of likelihood when used in context and not in context.

For example, "**reasonably certain**" is ranked **4**<sup>th</sup> among 14 terms by Australian accounting professionals, while Korean accounting professionals assign **1**<sup>st</sup> on the term.

Australian and Korean accounting professionals seem to assign different probabilities on some terms of likelihood when used in context and not in context.

For example, "unlikely" is interpreted quite differently by Australian professionals (28%) and Korean professionals (13%).



#### **Australia** Korea 100% Virtually certain 92% 91% Reasonably certain 90% Virtually certain **Substantially all** 90% 90% **Highly probable** 87% Highly probable 83% 80% 85% Substantially all Reasonably certain 80% Reasonably assured 80% Reasonably assured 76% 70% **75% Probable** Likely 64% 60% More likely 70% **Probable** 63% More likely 62% 50% 65% Reasonably possible Reasonably possible 57% 58% Likely 40% **Possible** 43% Possible 40% 30% Unlikely 28% Highly unlikely 20% 15% Highly unlikely 24% Unlikely 13% 10% 12% **Extremely unlikely** Extremely unlikely 12% 10% Remote 7% Remote 0%

## 2. Interpretation of terms of likelihood in different context

Some terms could be interpreted differently in different context.

			Australia	Korea
Probable	IAS37	Recognition of a liability	62%	71%
Piodable	IAS38	Recognition of an asset	64%	75%
Domoto	IAS16	Recognition of an asset	9%	10%
Remote	IAS37	Disclosure of a liability	11%	27%



### 3. Grouping of terms of likelihood

Virtually certain
Substantially all
Highly probable
Reasonably certain
Reasonably assured
Probable
More likely
Likely
Reasonably possible
Possible
Unlikely
Highly unlikely
Extremely unlikely
Remote

Virtually certain Substantially all

**Highly probable** 

**Reasonably certain** 

**Reasonably assured** 

**Probable** 

**More likely** 

Likely

**Reasonably possible** 

**Possible** 

**Unlikely** 

**Highly unlikely** 

**Extremely unlikely** 

Remote





## 4. Communication efficiency of terms of likelihood

- Communication efficiency of terms was estimated in two ways:
  - (a) the spread of point estimates using standard deviation; and
  - (b) the size of range estimates
- Terms with the lowest communication efficiency:

	Australia	Korea
(a)	Highly unlikely	Possible
(b)	Possible	Reasonably possible

Terms at the extremes tend to have higher communication efficiency than other terms in both countries.

## 5. A glimpse of translation issues

English	Korean	Context	Australia	Korea
Virtually certain	(A) 가능성이	IAS 37	92%	90%
Reasonably certain	거의 확실한	IAS 17	81%	91%
Probable	(B) 가능성이	IAS 38	63%	75%
Likely	높은	IAS 36	64%	58%
Highly unlikely	(C) 가능성이	IAS 40	25%	15%
<b>Extremely</b> unlikely	매우 낮은	IFRS 4	12%	12%



#### Narrative responses

- ✓ Comments from 41 respondents (25 preparers and 16 auditors) in Australia and 121 respondents (39 preparers and 82 auditors) in Korea
  - Difficulties in interpretation of terms of likelihood;
  - Lack of guidance on the concept of terms of likelihood;
  - Concerns that term of likelihood are not used consistently throughout the standards;
  - Suggestions for having percentage ranges or numerical guidance in the standards on the terms of likelihood;
  - Suggestions for simplifying and reducing their number.



(a) Standard setters should **give considerable attention** to how terms of likelihood might be interpreted and translated in different jurisdictions **when developing a standard**, particularly since there may be situations in which this could be expected to give rise to material differences between financial statements;

(b) standard setters should **narrow the number of different terms of likelihood** used in standards
and consideration should be given to establishing a
set of terms that only be departed from in
exceptional cases. Unless the intended levels of
likelihood are significantly different from each other,
standard setters should use the same terms of
likelihood in standards; some of the approaches
employed in this research project could be
considered for reference;

(c) if a set of 'accepted' terms of likelihood were to be developed, the process should include consulting with specialist linguists who have familiarity with IFRS;

(d) consideration should be given to **developing principles and guidance** on terms of likelihood
that could be applied consistently across the
standards. The guidance could include **examples**.
If a set of 'accepted' terms of likelihood were
developed, consistent with the IASB's policy on the
conceptual framework, any departures from that
set would need to be justified and explained in the
relevant basis for conclusions;

(e) the IASB's re-deliberations on revisions to the Conceptual Framework relating to **neutrality (and prudence)** and **the asset and liability recognition criteria** might be informed by the knowledge that many preparers and auditors factor in their own level of '**conservatism**' when applying IFRS; and

(f) standard-setting **outreach** and **consultative** processes should **explicitly** seek to obtain input on **translation** and **interpretation** issues in different jurisdictions.

## A1. Interpretation of terms of likelihood

#### 1.1 Results from interpretation of terms of likelihood "in-isolation"

Table 2

	Australia				Korea				Di	ff.
Terms of likelihood	Auc	Auditor		Preparer		litor	Prep	arer		
	Rank	Mean	Rank	Mean	Rank	Mean	Rank	Mean	A	P
Virtually certain	1	94.0	1	95.1	1	94.4	1	94.3		
Substantially all	2	92.5	2	91.7	4	83.4	5	82.7	V	V
Highly probable	3	86.7	3	86.5	3	90.6	3	90.0	V	V
Reasonably certain	5	83.5	4	83.7	1	94.4	1	94.3	V	V
Reasonably assured	4	83.6	5	82.4	5	82.1	4	84.6		
Probable	7	73.3	7	71.9	6	78.0	7	78.1	V	V
More likely	6	74.3	8	71.5	8	78.2	6	78.6	V	V
Likely	8	70.8	6	72.6	6	78.0	7	78.1	V	V
Reasonably possible	9	59.3	9	62.9	9	67.5	9	72.3	V	V
Possible	10	48.6	10	50.9	10	35.8	10	37.5	V	V
Unlikely	11	21.6	11	21.6	11	22.5	11	20.1		
Highly unlikely	12	14.9	12	14.8	12	10.2	12	11.5	V	
Extremely unlikely	13	9.9	13	7.6	13	10.2	12	11.5		
Remote	14	7.8	13	7.6	14	9.1	14	10.3		

- Australian and Korean accounting professionals seem to assign **different rankings** on some terms of likelihood when they are not in context, i.e. "in-isolation".
- Australian and Korean accounting professionals seem to **inconsistently interpret** some terms of likelihood "in-isolation".

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#### 1.2 Results from interpretation of terms of likelihood "in-context"

Table 3

		Aust	ralia		Korea				Di	ff.
Terms of likelihood	Auditor		Preparer		Auditor		Preparer		_	Р
	Rank	Mean	Rank	Mean	Rank	Mean	Rank	Mean	Α	<b>P</b>
Virtually certain	1	92.9	1	91.8	2	89.8	1	89.6	V	
Substantially all	2	90.7	2	90.1	4	85.5	4	83.5	٧	٧
Highly probable	3	83.4	3	82.5	3	86.6	3	86.9	V	٧
Reasonably certain	4	81.2	4	80.1	1	90.1	2	88.7	٧	٧
Reasonably assured	5	75.9	5	75.6	5	78.7	5	81.1	V	٧
Probable	7	62.9	7	64.0	6	75.3	6	72.5	٧	٧
More likely	8	61.5	8	62.3	7	69.9	7	68.6	٧	٧
Likely	6	64.1	6	64.2	9	57.9	9	57.1	٧	٧
Reasonably possible	9	54.6	9	59.0	8	65.2	8	64.7	٧	٧
Possible	10	41.8	10	45.0	10	39.6	10	39.8		
Unlikely	11	28.6	11	28.2	12	11.7	11	17.6	٧	٧
Highly unlikely	12	24.0	12	25.3	11	14.9	13	14.4	٧	٧
Extremely unlikely	13	14.6	13	10.8	13	10.7	12	15.1		
Remote	14	8.8	14	9.3	14	9.6	14	10.7		

- The perceived ranking of the terms of likelihood by respondents in both countries **varies even**more when they are interpreted in the context of standards.
- The research also found that **significant differences generally exist** in the interpretation of terms of likelihood "in context" by Australian and Korean accounting professionals.

#### 1.3 Interpretation of terms of likelihood in different context

**Table 4** 

Terms of likelihood			Contoxt	Australia	Varan
English	Korean		Context	Australia	Korea
Probable	가능성이	IAS37	Recognition of a liability	62.0	70.9
	높다 	IAS38	Recognition of an asset	63.6	74.7
		Diff.		V	V
Remote	희박하다	IAS16	Recognition of an asset	9.1	9.9
	아주 낮다	IAS37	Disclosure of a liability	11.3	26.8
		Diff.		V	V

■ The numerical probabilities assigned to the terms "probable" and "remote" vary across different contexts in which they are used.

# 1.4 Minimum and maximum of terms of likelihood "in-isolation" by Australian and Korean accounting professionals

Table 5

		Aust	ralia		Korea				
Terms of likelihood	Auditor		Prep	Preparer		Auditor		arer	
	Min	Max	Min	Max	Min	Max	Min	Max	
Virtually certain	90.3	97.7	91.6	98.6	90.7	98.1	90.5	98.1	
Substantially all	87.5	97.5	86.3	97.2	76.3	90.5	73.2	92.2	
Highly probable	79.9	93.6	79.5	93.6	85.3	95.9	84.7	95.2	
Reasonably certain	76.1	90.9	76.1	91.3	90.7	98.1	90.5	98.1	
Reasonably assured	75.8	91.3	74.9	89.9	74.6	89.5	78.0	91.3	
Probable	60.2	86.5	60.5	83.2	68.3	87.8	68.5	87.8	
More likely	60.6	88.0	60.3	82.7	69.9	86.4	70.4	86.9	
Likely	58.1	83.5	61.3	83.8	68.3	87.8	68.5	87.8	
Reasonably possible	47.3	71.3	51.9	73.9	57.0	78.1	61.4	83.2	
Possible	33.2	63.9	36.6	65.2	25.4	46.3	28.6	46.5	
Unlikely	9.3	33.9	10.3	33.0	12.9	32.2	11.9	28.4	
Highly unlikely	8.8	21.1	8.8	20.7	5.3	15.0	6.5	16.6	
Extremely unlikely	6.1	13.7	3.9	11.3	5.3	15.0	6.5	16.6	
Remote	2.8	12.9	3.6	11.7	4.5	13.8	5.6	15.0	

■ Some terms seem to have **considerable overlap** between their numerical ranges of terms in English and Korean.

## A2. Grouping of terms of likelihood

Table 6

Tawas of likelihood	Australi	an auditor	Australia	n preparer
Terms of likelihood	Group	Mean	Group	Mean
Virtually certain	A	92.9	Α	91.8
Substantially all	Α	90.7	Α	90.1
Highly probable	В	83.4	В	82.5
Reasonably certain	В	81.2	В	80.1
Reasonably assured		75.9		75.6
Probable	С	62.9	С	64.0
More likely	С	61.5	С	62.3
Likely	С	64.1	С	64.2
Reasonably possible	С	54.6	С	59.0
Possible		41.8		45.0
Unlikely	D	28.6	D	28.2
Highly unlikely	D	24.0	D	25.3
Extremely unlikely	E	14.6	E	10.8
Remote	E	8.8	E	9.3

■ Among 14 terms examined in this research, terms with **similar meanings** are **categorized into 5 groups**; "reasonably assured" and "possible" are seen as having their own individual meanings.

## A3. Communication efficiency of terms of likelihood

Table 7

		Aust	ralia		Korea			
Terms of likelihood	Auditor		Preparer		Auditor		Preparer	
	Std	Range	Std	Range	Std	Range	Std	Range
Virtually certain	12.4	7.4	4.0	7.0	4.3	7.4	6.6	7.6
Substantially all	11.9	13.7	7.4	14.1	5.8	10.6	12.6	10.5
Highly probable	12.2	14.8	10.3	15.2	4.3	7.4	6.6	7.6
Reasonably certain	5.8	10.0	6.6	10.9	12.5	14.1	13.7	19.0
Reasonably assured	9.6	15.5	9.8	15.0	10.2	14.9	13.7	13.3
Probable	13.6	26.3	11.5	22.7	11.3	19.5	13.0	19.4
More likely	8.9	27.5	13.3	22.4	13.8	16.5	13.7	16.5
Likely	14.5	25.3	13.9	22.5	11.3	19.5	13.0	19.4
Reasonably possible	19.6	24.0	14.5	22.0	17.4	21.1	15.1	21.8
Possible	16.5	30.7	15.4	28.7	21.6	21.0	22.6	17.9
Unlikely	13.4	24.6	12.7	22.7	10.4	19.3	12.9	16.5
Highly unlikely	21.5	12.4	18.3	11.8	9.1	9.7	15.8	10.1
Extremely unlikely	21.0	7.6	14.1	7.4	9.1	9.7	15.8	10.1
Remote	12.6	10.1	10.0	8.2	7.7	9.2	11.7	9.4

- Relatively **small standard deviations** are an indication that accounting professionals interpret these expressions with a **greater consensus** of meaning.
- The **smaller the range mean**, the **greater the consensus** regarding the interpretation of terms of likelihood.

#### A4. The effect of modifier in terms of likelihood

**Table 8** 

Terms of likelihood		Australia		Korea			
	Mean	Med.	Std.	Mean	Med.	Std.	
No longer probable	43.3	45.0	21.7	47.3	49.0	27.9	
Probable	63.6	60.0	11.6	74.7	80.0	12.4	

■ The **negative modifier** shifted the interpretation of the root probability expression into a significantly different category.

#### A5. A glimpse of translation issues

#### 5.1 Interpretation of three different pairs of terms in English and Korean

Table 9

Terms of likelihood			Context	Australia	Korea	Diff.
English	Korean		Context	Australia	когеа	Diff.
Virtually certain	가능성이 가능성이	IAS 37	Recognition of an asset	92.2	89.8	v
Reasonably certain	거의 확실한	IAS 17	Recognition of an asset/ liability	80.5	90.8	v
Probable	가능성이	IAS 38	Recognition of an asset	63.6	74.7	v
Likely	높은	IAS 36	Recognition of an asset	64.2	57.7	٧
Highly unlikely	가능성이	IAS 40	Recognition of an asset	24.8	14.8	٧
Extremely unlikely	매우 낮은	IFRS 4	Recognition of an asset/ liability	12.3	11.7	

■ For example, the probability levels of "extremely unlikely" perceived by Australian and Korean accounting professionals are similar at 12.3% and 11.7% respectively; the term "highly unlikely" shows significantly differing probability levels between two countries; there may be some translation issues that should be addressed.

#### 5.2 Results from interpretation of terms of likelihood "in-isolation"

Table 10

Terms of likelihood	Australia		Korea		Terms of likelihood	Korea	
(in English)	(in English) Rank Mean Rank Mean (i		(in Korean)	Rank	Mean		
Virtually certain	1	94.7	1	89.8	가능성이 거의 확실한	1	94.4
Substantially all	2	92.0	2	88.3	대부분	4	83.3
Highly probable	4	83.6	4	81.8	가능성이 매우 높은	3	90.5
Reasonably certain	3	86.6	5	80.4	가능성이 거의 확실한	1	94.4
Reasonably assured	4	83.6	4	81.8	합리적인 확신	5	82.6
Probable	7	72.5	9	61.4	가능성이 높은	7	78.1
More likely	6	72.6	6	68.8	가능성이 더 높은	6	78.2
Likely	8	71.9	8	61.6	가능성이 높은	7	78.1
Reasonably possible	9	61.5	7	68.7	합리적으로 발생 가능한	9	68.6
Possible	10	50.0	10	58.4	가능성이 잠재적인	10	36.2
Unlikely	11	21.6	11	27.3	가능성이 낮은	11	21.9
Highly unlikely	12	14.8	12	20.6	가능성이 매우 낮은	12	10.5
<b>Extremely unlikely</b>	13	8.5	14	8.7	가능성이 매우 낮은	12	10.5
Remote	14	7.7	13	13.9	가능성이 아주 낮은	14	9.4

■ Translation could lead to different interpretations of original English term; for example, when used not in context, "highly probable" is interpreted quite differently in **English** (83.6% by Australian respondents; 81.8% by Korean respondents) and **Korean** (90.5% by Korean respondents)

#### 5.3 Results from interpretation of terms of likelihood "in-context"

**Table 11** 

Terms of likelihood Au		Australia		rea	Terms of likelihood	Korea	
(in English)	Rank	Mean	Rank	Mean	(in Korean)	Rank	Mean
Virtually certain	1	92.2	2	87.6	가능성이 거의 확실한	2	89.8
Substantially all	2	90.3	1	88.9	대부분	4	85.0
Highly probable	3	82.9	4	80.7	가능성이 매우 높은	3	86.7
Reasonably certain	4	80.5	3	82.4	가능성이 거의 확실한	1	90.8
Reasonably assured	5	75.7	5	79.6	합리적인 확신	5	79.3
Probable	7	63.6	8	62.6	가능성이 높은	6	74.7
More likely	8	61.9	7	66.1	가능성이 더 높은	7	69.7
Likely	6	64.2	9	58.1	가능성이 높은	9	57.7
Reasonably possible	9	57.3	6	66.8	합리적으로 발생 가능한	8	65.1
Possible	10	43.7	10	54.8	가능성이 잠재적인	10	39.7
Unlikely	11	28.4	11	25.7	가능성이 낮은	12	13.1
Highly unlikely	12	24.8	12	23.7	가능성이 매우 낮은	11	14.8
Extremely unlikely	13	12.3	14	8.3	가능성이 매우 낮은	13	11.7
Remote	14	9.1	13	16.9	가능성이 아주 낮은	14	9.9

■ When used in context, "highly probable" is still interpreted quite differently in English (80.5% by Australian respondents; 82.4% by Korean respondents) and Korean (86.7% by Korean respondents)