

## INTRODUCTION

This appendix will discuss the presentation of the Statement of Financial
Position (SFP). Though the staff was instructed to perform outreach related to
the costs and benefits of new requirements of the Staff Draft, some constituents
took the opportunity to offer views on cohesiveness, categorization and the SFP.
This appendix documents those views.

# STAFF DRAFT PROPOSAL

- 2. The Staff Draft proposes that an entity shall classify items in its financial statements (assets, liabilities, equity, income, expenses and cash flows) into sections, categories and subcategories on the basis of how those items relate to its activities. Although the Staff Draft proposes that management should classify assets and liabilities on the basis of how they are used by the entity, there is much less discretion involved in the classification process. Consequently, the term 'management approach' is not used to describe the proposed classification process.
- 3. As a result of presenting assets and liabilities together in sections, categories and subcategories, the SFP would no longer be classified on the basis of elements (assets, liabilities and equity). However, the Staff Draft proposes that an entity could choose to display the sections, categories and subcategories in the SFP using a multi-column approach that displays all the assets in one column and all the liabilities in another column, which is more consistent with the traditional format for that statement.

### WHAT WE HEARD DURING OUTREACH ACTIVITIES

4. The cohesiveness principle is widely supported by users, who have clearly indicated that more useful information is available if financial statements are

aligned by section and categories. The proposals would significantly improve the information and would promote more consistency in financial reporting generally. Many analysts felt that the sections and categories are consistent with the way in which they segregate reported financial information in order to analyze results.

- 5. Analysts especially cited the following potential benefits:
  - a) The proposals would help to identify sustainable operating earnings and cash flow by separately presenting non-operating income and cash flows.
     That information is not always available today.
  - b) The linkage across the financial statements and greater line item disaggregation caused by the new categorisation (for example, the disaggregation of 'other assets') would result in useful information.
  - c) The categorization of derivatives by activity (operating, investing, financing) would help them better understand a company's derivatives strategy.
  - d) The presentation could lead to new performance measurements based on net operating returns and assets.
  - e) The categorization would help them to evaluate reported non-GAAP measures. For example, they feel that items treated as 'non-recurring' (such as restructuring charges) would end up in the operating category.
  - f) The separation of financing associated with a finance arm of the operations of a company from the general financing of the company would be a big advantage of the suggested presentation format.
  - g) The new categorisation scheme would improve the statement of cash flows (SCF). There is a lot of information that should not be in cash flows from operating activities (eg tax-related flows) and there is some information that is missing (eg capital expenditures).
  - h) The cohesiveness principle would shift the financial statements to more equal prominence.

- 6. Most preparers expressed support for the cohesiveness principle and the distinction between operating and financing activities. Some preparers even expressed strong support, especially for the clear relation between assets and liabilities and the corresponding income and expense classification, which is perceived as an improvement compared to current IFRSs. However, some preparers do not think that the proposed cohesive structure, especially the structure of the SFP, will result in benefits compared to the current format.
- 7. Some analysts that we spoke with felt that the categorization is consistent with the way that they segregate information, but not that the proposal would meaningfully improve their analysis. This is because they believe that they can already use their knowledge of the companies in which they are invested, or which they are performing research, to identify which activities are operating, investing and financing. They say they would continue to rely on firm-specific methodologies rather than on new presentation guidelines. This could lead to some rearranging by the analysts of presented information.
- 8. The implementation costs of the cohesiveness principle are considered by preparers to be moderate. Most preparers noted that the costs that would be incurred consist of remapping their consolidation systems to divide already existing accounts into sections and categories. Some preparers noted that there would be a need to create some new accounts in the general ledger and subsystems to capture some information that they currently do not capture today (eg operating, investing and financing derivatives may be in one general ledger account today).
- 9. The related costs are seen as one-time implementation costs. Besides mapping efforts, the preparers mentioned the costs of training and education sessions, internally (eg management and staff) as well as externally (eg analysts, investors and other user groups). US-listed companies also addressed the cost within the context of reporting financial information in eXtensible Business Reporting Language (XBRL).
- Companies raised the question of whether the IFRS for SMEs would be amended to correspond to the requirements of an FSP standard. Companies are

- concerned about additional costs at the group level if the presentation requirements in full IFRSs and IFRS for SMEs are different.
- 11. Some analysts questioned whether the costs of changing the structure of the financial statements would be worth the benefit. For the analysts, the most significant cost would be that their models are based upon decades of history in some cases; and thus historical comparability may be lost under a new structure. As a result of this concern, some analysts encouraged the staff to pursue a model for the SFP based on the current customary presentation (ie, assets first, followed by liabilities and equity), with the categorisation of the assets or liabilities either on the face of the financial statements or in the accompanying notes.
- 12. Many preparers and users raised concerns regarding the complexity and readability of the SFP. With reference to the examples, as published in the implementation guidance of the Staff Draft, they recommend fewer headers and subtotals in the SFP. In this context, a preparer questioned the short-term, long-term disaggregation and whether there is a need to have this information in the SFP.

# **Opposing and Alternative Views on Categorization**

- 13. Some constituents took the opportunity to address concerns on the Staff Draft proposals regarding the application of the cohesiveness principle that were not primarily related to cost/benefit issues.
- 14. Some preparers voiced concerns about the relative loss of flexibility in the classification of items from the discussion paper (DP) to the Staff Draft. They think that even the DP's flexibility gave management an appropriate amount of discretion in categorizing items in the SFP. They think the Staff Draft is in contrast overly prescriptive in requiring more standardized classification and that the financial statements will lose relevance.
- 15. During the outreach meetings with constituents in various European locations, preparers indicated their preference for the financing section to reflect an entity's treasury function. This would be consistent with the function-based

classification approach. Because in a number of European countries the key figure in managing the treasury function is 'net debt', which is well understood by both preparers and users in those locations, there was support in these countries for aligning the financing section with this notion. Notwithstanding the fact that the term 'net debt' is not defined in IFRSs, and the list of items constituting the net debt may vary between different countries, there was a widespread consensus that the financing section should be based on the interest-bearing assets and liabilities, including cash. Equity should not be part of the financing section.

- 16. Some analysts felt that the creation of a subcategory for operating finance items was a pragmatic solution to showing these items as operating costs and liabilities on the SCI and SFP respectively and as financing items on the SCF. They felt that analysts would make adjustments to move some of these items to the financing section for the purpose of analyzing leverage.
- 17. Other analysts view the creation of an operating finance subcategory as an unnecessary complication. Each has their own specific method of dealing with these items and felt that a standardized method would not be helpful to them. They felt that items such as leases and pensions should always be presented as financing costs (except pension service costs, which should be in operating), financing liabilities. They thought that the cash contributions to a pension plan should be divided between financing for the amounts that are contributed to make up for the deficit in the plan and operating for the amounts related to the service provided and financing cash flows (to the extent that that cash flow is for the settlement of a net deficit in the funding of the plan).
- 18. Some preparers, apart from financial service entities, disagree with the classification of cash as an operating asset, and they also disagree with having lease and pension liabilities included in the business section. In this context, they suggest allowing management more discretion in defining the categories without losing the notion of cohesiveness.
- 19. Some analysts were concerned about potential 'gaming' by companies using the proposed definition of the investing category. They could see how a bank might

- use the proposed definition of the investing category to place an under performing asset in investing, thus presenting the poor results to investors as unimportant to understanding the entity's operating results.
- 20. Auditors stated that there would have to be procedures for auditing management's judgement about what amounts are reported in which section or category. They also noted that the categorization could be second-guessed by regulators and might create a lack of comparability across entities.
- 21. Additionally the staff has received feedback that additional guidance is needed with regards to the classification of investments that may or may not have synergies with the operations of the entity.

## **Financial Services Entities**

- 22. Financial services entity analysts said that the proposed structure would only make sense for the SFP of a financial services entity if the result was that almost all line items would appear in operating, because operating, investing and financing activities are all considered the core operating activities of a bank.

  This is consistent with the feedback received from financial services entities.
- 23. Because they see most of the assets, liabilities and the flows of the entity being categorized in the operating category, financial service entities said that categorizing the SFP and applying the cohesiveness principle is of little benefit to their financial statements.
- 24. A bank preparer proposed that the financing section should consist primarily of capital transactions and transactions with a subordinated feature that would meet capital requirements consistent with current practice. For example, subordinated long-term debt is debt with a special contract features requiring the fulfilment of the obligation to be subordinated to other debt when an entity goes into default. They are viewed differently from senior long-term debt because they are managed as an integral part of capital, primarily to meet the regulatory capital requirements of the entity. Consequently, they are interchangeable with equity and are classified as (debt) financing. It was argued that the financing section should be limited to fund-raising for capital such as subordinated long-term debt, while other long-term debt should be classified as operating. It would be

- inappropriate for banks to classify corporate bonds and debt loans in financing because such a presentation would not reflect the economic reality of banks.
- 25. One analyst believed that the biggest improvement we could make to categorizing assets and liabilities would be to organize assets against the liabilities that fund them (duration matching).
- 26. Some insurance companies think that it would be difficult to clearly separate operating activity from investing activity, because the investments of the entity are synergistic with its insurance operations. They believe that the boards should add guidance for financial services entities that would clarify whether investments could be presented within the operating category.

#### STAFF ANALYSIS AND POSSIBLE MODIFICATIONS

- 27. The issues identified regarding cohesiveness and categorization of the SFP and other financial statements into sections and categories can be summarized as follows:
  - (a) There is a preference by some constituents to have more freedom for management's approach and less prescription on how to use the sections and categories. In the opposite direction, the majority of users seemed to want to know in which section and category they would find the items.
  - (b) There are varied opinions on the items that should be included within the operating finance subcategory or whether there should be an operating finance subcategory at all.
  - (c) It was argued the financing section should contain treasury assets and equity should be excluded.
  - (d) Some additional guidance needs to be provided for the categorization of items in the sections and categories; particularly for financial services entities (see Appendix F).
  - (e) There is a lack of incremental benefit to the categorization of assets and liabilities in the SFP.
  - (f) Categorization of the SFP adds unnecessary clutter and complexity as well as changes to a statement that most are comfortable with.

- 28. To address the concern in paragraphs 27(f), the staff think it could provide alternative presentations for the SFP that would present assets and liabilities consistently with how they are currently presented while preserving the categorization of the assets and the liabilities. A possible modification is presented at the end of this appendix.
- 29. The staff may ask the boards to consider ways the SFP could be presented that would reduce complexity. One such modification could be moving the requirement of the short-term/long-term distinction to the analyses of changes (roll-forward).
- 30. Finally the staff may use some of the opposing views presented during the outreach period to form the questions it asks as part of issuing an Exposure Draft.

8

# Possible Exposure Draft SFP

			As of Decem	nber 31,
			20X1	20X2
BUSINESS				
Operating Asset	rs			
	Cash		74,102	61,94
	Accounts receivable		922,036	527,84
	Inventory		679,474	767,102
	Prepaid advertising		86,552	78,150
		Total short-term operating assets	1,762,164	1,435,03
	Property, plant, and equipment,	net	2,838,660	3,064,200
	Goodwill and other intangible as	ssets	189,967	189,967
		Total long-term operating assets	3,028,627	3,254,167
Total operating	assets		4,790,791	4,689,201
Investing Assets	3			
	Short-term investments		1,100,000	800,000
	Available-for-sale securities		473,600	485,000
		Total short-term investing assets	1,573,600	1,285,000
	Equity method investment in Cor	mpany A	261,600	240,000
	Investment in Company Bat Fair	ompany B at Fair Value		39,250
		Total long-term investing assets	308,350	279,250
Total investing a	assets		1,881,950	1,564,250
TOTAL BUSINESS	S ASSETS		6,672,741	6,253,451
INCOME TAX				
	Deferred taxasset		46,226	89,067
TOTAL INCOME	TAX ASSETS		46,226	89,067
DISCONTINUED	OPERATION			
	Assets of discontinued operation	n	856,832	876,650
TOTAL DISCONT	INUED OPERATION ASSETS		856,832	876,650
Total short-term	n assets		4,192,596	3,596,684
Total long-term assets			3,383,203	3,622,484
TOTAL ASSETS			7,575,799	7,219,168

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BUSINESS			
Operating Liabiliti	es		
	Advances from customers	182,000	425,000
	Accounts payable, trade	612,556	505,000
	Wages, salaries, and benefits payable, and share-based compensation liability	212,586	221,165
	Total short-term operating liabilities	1,007,142	1,151,165
	Total long-term operating liabilities	3,848	1,850
Total operating lia	abilities	1,010,990	1,153,015
Operating Finance	a Liabilities		
Operating i manet			
	Short-term portion of lease liability and interest payable on lease liability	50,000	50,000
	Total short-term operating finance liabilities	50,000	50,000
	total short-term operating infance habilities	30,000	50,000
	Accrued pension liability	293,250	529,500
	Long-term portion of lease liability	261,325	296,500
	Decommissioning liability	29,640	14,250
	Total long-term operating finance liabilities	584,215	840,250
Total operating fir	nance liabilities	634,215	890,250
TOTAL BUILDINGS	HABILITIES	1 645 205	2 042 265
TOTAL BUSINESS	LIABILITIES	1,645,205	2,043,265
INCOME TAX			
	Income taxes payable	72,514	63,678
TOTAL INCOME TAX LIABILITIES		72,514	63,678
DISCONTINUED O		400.000	400.000
	Liabilities of discontinued operation	400,000	400,000
TOTAL DISCONTIN	IUED OPERATION LIABILITIES	400,000	400,000
FINANCING			
Debt			
	Short-term debt and interest payable	702,401	512,563
	Dividends payable	20,000	20,000
	Total short-term debt	722,401	532,563
	Total long-term debt	2,050,000	2,050,000
Total debt	<del>-</del>	2,772,401	2,582,563
Equity			
	Common stack (not 01, 100,000 shares outhorized and issued both years, 76,140		
	Common stock (par .01, 100,000 shares authorized and issued both years; 76,149 and 73,000 shares outstanding December 31, 20X1 and 20X0, respectively)	761	730
	Additional paid-in capital	1,514,839	1,506,770
	Retained earnings	1,100,358	648,289
	Accumulated other comprehensive income	158,081	138,373
	Treasury stock	-88,360	-164,500
Total Equity		2,685,679	2,129,662
Total Equity	<del></del>	2,063,073	2,123,002
TOTAL FINANCING	5	5,458,080	4,712,225
Total short-term I	iabilities	2,252,057	2,197,406
Total long-term lia	abilities	2,638,063	2,892,100
TOTAL LIABILITIES	·	4,890,120	5,089,506
TOTAL LIABILITIES AND EQUITY		7,575,799	7,219,168
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